

Rio de Janeiro, February 15, 2012 - Equatorial Energia S.A. (BM&FBOVESPA: EQTL3) announces its results for the fourth quarter (4Q11) and the year 2011.

Equatorial is a holding company with investments in Companhia Energética do Maranhão (CEMAR), Geramar and Equatorial Soluções. Equatorial holds a 65.11% interest in CEMAR, the electricity distributor for the entire state of Maranhão. It also holds a 25% interest in Geramar, the company responsible for the construction and operation of two thermoelectric plants in Maranhão with a combined installed capacity of 330MW. In the service segment, Equatorial holds a 100% interest in Equatorial Soluções, which in turn, now owns 51% of Sol Energias, a trading company. Non-financial information relating to Equatorial Energia and its subsidiaries and the PLPT ("Light for All Program"), as well as Management's expectations regarding the future performance of the Company and its subsidiaries were not reviewed by independent auditors.

**DEMAND FOR ENERGY INCREASES BY 6.1% IN 4Q11.  
ADJUSTED EBITDA TOTALS R\$142.0 MILLION IN THE QUARTER.**

**1. FINANCIAL AND OPERATING HIGHLIGHTS**

- ▶ **Net operating revenues (NOR)** in 4Q11 totaled R\$602.3 million, 17.9% higher than the NOR posted in 4Q10, reflecting a 13.5% increase by CEMAR.
- ▶ CEMAR's **billed energy volume** increased by 6.1% compared to the same period in 2010 to 1,161 GWh.
- ▶ In 4Q11, **adjusted EBITDA** was R\$142.0 million, a 1.7% decline from the amount reported in 4Q10.
- ▶ **Adjusted net income** for the quarter was R\$52.9 million, down 9.3% compared to the same quarter during the previous year.
- ▶ In 4Q11, Equatorial's consolidated **Investments** amounted to R\$191.5 million and were 52.0% higher than in 4Q10. CEMAR's investments (not including direct investments in the "Light for All" - PLPT program) totaled R\$141.3 million, representing an increase of 110.0%. PLPT program investments were R\$50.1 million.
- ▶ CEMAR's last 12-month **DEC** and **FEC** were 21.4 hours and 11.6 times, respectively, in 4Q11, registering declines of 0.3% and 17.1% compared to the figures observed at the end of 4Q10.
- ▶ CEMAR's last 12-month **energy losses** totaled 21.0% of required energy, down 1.0 p.p. compared to the 22.0% reported for 4Q10.
- ▶ In a Board of Directors Meeting held in February 15, 2012, the **dividends** proposal of R\$50.4 million was approved, corresponding to approximately R\$0.46 per share. Such proposal should be submitted to the Company's Annual Shareholder's Meeting, whose date is still to be defined.

FINANCIAL DATA (R\$MM)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
<b>Total Net Operating Revenue</b>	<b>510.9</b>	<b>498.5</b>	<b>602.3</b>	17.9%	<b>1,798.9</b>	<b>1,980.5</b>	10.1%
<b>EBITDA</b>	<b>129.4</b>	<b>125.9</b>	<b>142.1</b>	9.8%	<b>510.2</b>	<b>503.6</b>	-1.3%
<i>EBITDA Margin (% net revenues)</i>	25.3%	25.3%	23.6%	-1,7 p.p.	28.4%	25.4%	-2,9 p.p.
<b>Net Income</b>	<b>35.5</b>	<b>47.6</b>	<b>33.7</b>	-5.0%	<b>188.8</b>	<b>159.8</b>	-15.4%
<i>Profit Margin (% net revenues)</i>	6.9%	9.5%	5.6%	-1,3 p.p.	10.5%	8.1%	-2,4 p.p.
<b>Net Income per Share (R\$ / share)</b>	<b>0.33</b>	<b>0.44</b>	<b>0.31</b>	-5.7%	<b>1.61</b>	<b>1.46</b>	-9.0%
<b>Investments</b>							
CEMAR	67.3	74.5	141.3	110.0%	197.0	322.3	63.6%
PLPT (CEMAR)	58.3	40.0	50.1	-14.1%	202.1	174.6	-13.6%
Geramar	0.4	0.1	0.1	-73.6%	16.2	0.4	-97.7%
Total	126.0	114.6	191.5	52.0%	415.4	497.3	19.7%
<b>Net Debt</b>	<b>758.7</b>	<b>974.6</b>	<b>1,005.1</b>	32.5%	<b>758.7</b>	<b>1,005.1</b>	32.5%
<b>Net Debt / EBITDA (LTM)</b>	<b>1.5</b>	<b>2.0</b>	<b>2.0</b>	0,5 x	<b>1.5</b>	<b>2.0</b>	0,5 x

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## 2. OPERATING PERFORMANCE

The operating information contained in this section is pro forma and reflects 100% of the operations of CEMAR.

### 2.1 OPERATING PERFORMANCE – CEMAR

#### ELECTRIC ENERGY SALES

In 4Q11, energy sales rose 6.1% over the previous quarter, to 1,161 GWh. The growth observed during the quarter was a result of Maranhão's economic growth and the expansion of the company's consumer base. Particularly for industrial consumption, there was an unusual behavior due to maintenance shutdowns in some plants and early rains in eastern and southern regions of the state, which affects the availability of raw materials for some industries.

Historically, the second half of the year is a period of low rainfall levels in Maranhão, and thus both in 4Q10 as well as 4Q11 there was no major impact of climatic variables with regard to energy consumption during the period, contrary to the effect that positively influenced consumption during 1H10.

CONSUMPTION SEGMENTS * (GWh)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Residential	507.0	526.4	550.0	8.5%	1,916.6	2,041.3	6.5%
Industrial	111.3	122.8	110.5	-0.7%	426.4	442.4	3.7%
Commercial	215.5	226.6	233.8	8.5%	817.6	871.6	6.6%
Other	259.8	270.2	266.6	2.6%	984.0	1,016.3	3.3%
<b>TOTAL</b>	<b>1,093.6</b>	<b>1,146.0</b>	<b>1,160.8</b>	<b>6.1%</b>	<b>4,144.6</b>	<b>4,371.7</b>	<b>5.5%</b>

(\*) Does not consider own consumption and sales to CEPISA.

Consumers	4Q10	3Q11	4Q11	Chg.
Residential	1,598,117	1,687,524	1,712,162	7.1%
Industrial	9,878	9,720	9,586	-3.0%
Commercial	123,938	126,192	126,541	2.1%
Other	90,375	91,313	90,384	0.0%
<b>TOTAL</b>	<b>1,822,308</b>	<b>1,914,749</b>	<b>1,938,673</b>	<b>6.4%</b>

#### ENERGY BALANCE

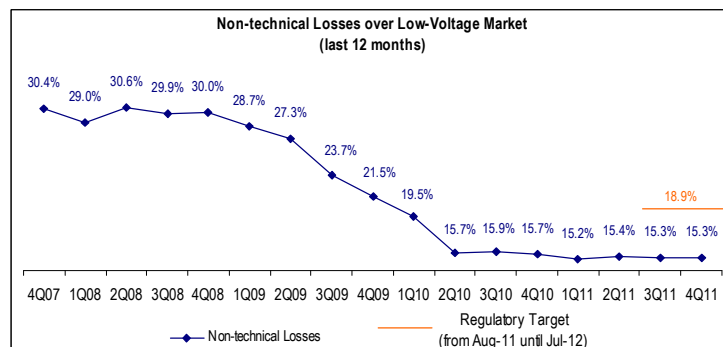
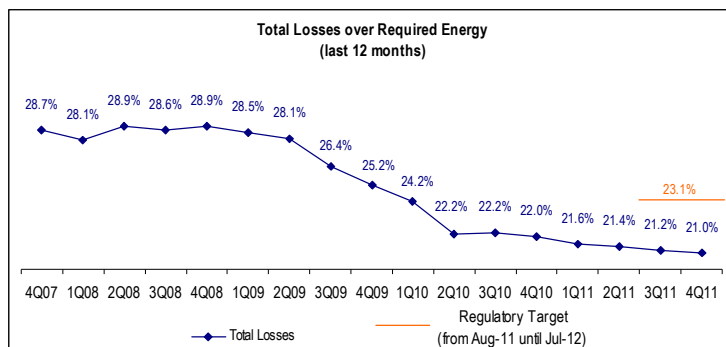
The volume of energy required by CEMAR's system came to 1,491 of GWh in 4Q11, up 4.9% over the same period in the previous year. It is worth noting that the increase in the volume of losses (1.3%) was much less than the growth observed in energy required by the Company, a further indication of the success of the company in combating losses.

ENERGY BALANCE (GWh)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Required Energy	1,420,895	1,456,156	1,491,056	4.9%	5,325,550	5,539,391	4.0%
Sold Energy (*)	1,095,389	1,148,445	1,161,321	6.0%	4,151,447	4,378,510	5.5%
Losses	325,507	307,711	329,736	1.3%	1,174,103	1,160,881	-1.1%

(\*) Considers sale to the segments, own consumption and sales to CEPISA

#### ENERGY LOSSES

Total losses for the 12 months ending in 4Q11 represented 21.0% of the energy required, whereas non-technical losses in the low-voltage market were 15.3%. Although we believe the Company can cut its energy losses even further, the reduction has been occurring at a slower pace in recent quarters, given that with the lower the level of the energy losses, it becomes more difficult to combat them. Consequently, the Company has been investing in improving its intelligent energy-recovery target-selection systems, thereby ensuring greater accuracy and returns from the inspections.



## QUALITY INDICATORS – DEC AND FEC

The quality and efficiency of the distribution concessionaires' networks is measured by the DEC and FEC indices. DEC refers to the equivalent length of interruptions per consumer, measured in hours per consumer for a given period, while FEC refers to the equivalent frequency of interruptions per consumer, measured as the number of interruptions per consumer for a given period.

At the close of 4Q11, the 12-month DEC stood at 21.4 hours, compared to 21.7 hours at the end of 4Q10, representing a 0.3% improvement. The FEC Last-12-month indicator at the end of 4Q11 was 11.6 times, representing a 17.1% reduction over the end of 4Q10.



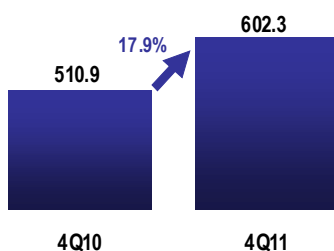
## 3. FINANCIAL PERFORMANCE

The information in this section reflects: i) 100% of CEMAR's operations, excluding 34.89% related to minority interests before Net Income, or 65.11% of the total; ii) 25.0% of Geramar's operations; and iii) 100% of Equatorial Soluções' operations, which in turn, includes 100% of Sol Energias' operations, excluding 49% related to minority interests before Net Income, resulting in 51% of participation.

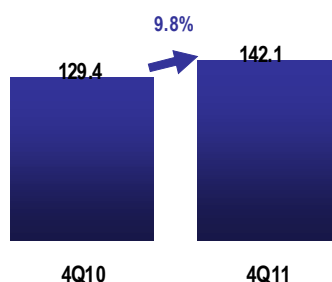
### 3.1 CONSOLIDATED FINANCIAL PERFORMANCE

Consolidated Income Statement (R\$MM)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Gross Operating Revenues (GOR)	653.0	653.9	774.7	18.6%	2,328.9	2,581.0	10.8%
Net Operating Revenues (NOR)	510.9	498.5	602.3	17.9%	1,798.9	1,980.5	10.1%
Electric Energy Cost	(281.7)	(287.7)	(350.1)	24.3%	(954.7)	(1,115.2)	16.8%
Operating Costs / Expenses	(99.7)	(84.9)	(110.1)	10.4%	(333.9)	(361.7)	8.3%
<b>EBITDA</b>	<b>129.4</b>	<b>125.9</b>	<b>142.1</b>	<b>9.8%</b>	<b>510.2</b>	<b>503.6</b>	<b>-1.3%</b>
Other Operating Revenues/Expenses	(4.6)	(2.8)	(37.3)	710.1%	(11.6)	(42.6)	266.9%
Depreciation	(26.9)	(25.9)	(21.5)	-20.1%	(98.4)	(95.2)	-3.2%
Service Income (EBIT)	97.9	97.2	83.3	-14.9%	400.3	365.8	-8.6%
Financial Result	(29.8)	(14.0)	(11.1)	-62.9%	(64.0)	(53.4)	-16.5%
Operating Income	68.1	83.2	72.2	6.1%	336.3	312.4	-7.1%
Goodwill Amortization	(1.6)	(2.1)	(2.1)	33.0%	8.1	(8.4)	-203.6%
Earnings Before Taxes (EBT)	66.5	81.1	70.2	5.5%	344.3	304.0	-11.7%
Income Tax / Social Contribution	(14.8)	(6.2)	(19.6)	32.4%	(58.3)	(57.9)	-0.7%
Minority Interests	(16.3)	(27.2)	(16.9)	3.3%	(97.2)	(86.4)	-11.2%
<b>Net Income</b>	<b>35.5</b>	<b>47.6</b>	<b>33.7</b>	<b>-5.0%</b>	<b>188.8</b>	<b>159.8</b>	<b>-15.4%</b>

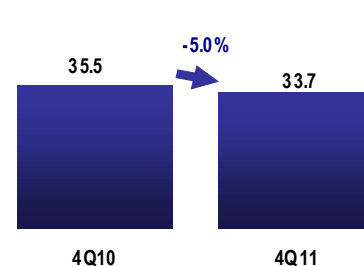
ROL (R\$MM) – Quarterly



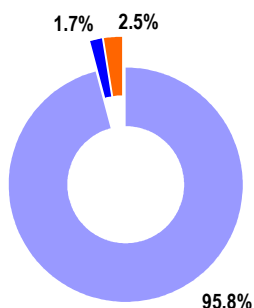
EBITDA (R\$MM) - Quarterly



Net Income (R\$MM) – Quarterly

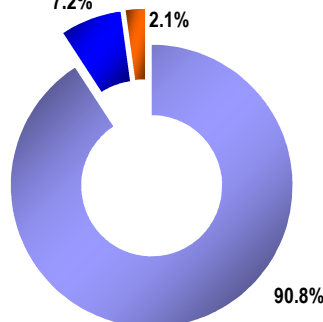


NOR per Segment\* (%) – 4Q11



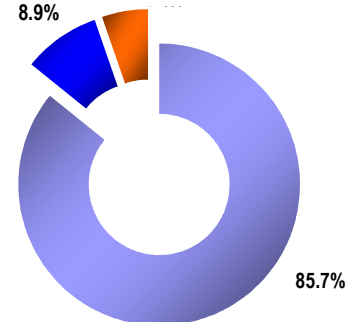
- Distribution
- Generation
- Services + Trading

EBITDA per Segment\* (%) – 4Q11



- Distribution
- Generation
- Services + Trading

Net Income per Segment\* (%) – 4Q11



- Distribution
- Generation
- Services + Trading

(\*) Only operating companies with positive data are included in these graphs.

## 3.1.1 – OPERATING REVENUE

OPERATING REVENUE - CONSOLIDATED (R\$ MM)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
<b>Gross Operating Revenue</b>	<b>454.1</b>	<b>478.3</b>	<b>524.4</b>	<b>15.5%</b>	<b>1,687.1</b>	<b>1,845.3</b>	<b>9.4%</b>
Residential	219.4	235.7	267.5	21.9%	814.5	915.4	12.4%
Industrial	40.9	44.5	44.3	8.3%	153.6	164.5	7.1%
Commercial	104.1	107.0	117.3	12.7%	386.4	416.2	7.7%
Others	89.7	91.1	95.3	6.3%	332.6	349.2	5.0%
Supply	27.3	4.4	(2.0)	N/A	42.1	23.0	-45.5%
Network Usage	0.1	0.2	0.2	194.7%	0.4	(0.0)	N/A
Other Revenues	43.7	28.7	50.2	14.8%	151.2	145.7	-3.6%
Low Income	30.9	22.5	24.5	-20.6%	123.7	96.1	-22.3%
Other Operating Revenues	12.9	6.2	25.6	98.8%	27.4	49.6	81.1%
<b>Construction Revenues</b>	<b>115.3</b>	<b>131.1</b>	<b>165.6</b>	<b>43.7%</b>	<b>402.2</b>	<b>495.6</b>	<b>23.2%</b>
<b>Gross Operating Revenue - Distribution</b>	<b>640.4</b>	<b>642.6</b>	<b>738.4</b>	<b>15.3%</b>	<b>2,283.0</b>	<b>2,509.5</b>	<b>9.9%</b>
Generation	12.1	10.6	11.1	-8.2%	40.1	42.4	5.7%
Services	0.4	0.7	25.2	6446.8%	5.9	29.1	396.5%
<b>Gross Operating Revenue - Consolidated</b>	<b>652.9</b>	<b>653.9</b>	<b>774.7</b>	<b>18.7%</b>	<b>2,328.9</b>	<b>2,581.0</b>	<b>10.8%</b>
ICMS	(77.7)	(81.1)	(88.0)	13.3%	(291.1)	(312.0)	7.2%
PLS/Cofins	(47.5)	(48.1)	(50.1)	5.5%	(176.4)	(184.6)	4.7%
Consumer Charges	(16.9)	(26.2)	(34.4)	103.6%	(62.5)	(103.9)	66.2%
<b>Net Operating Revenue - Consolidated</b>	<b>510.8</b>	<b>498.5</b>	<b>602.3</b>	<b>17.9%</b>	<b>1,798.9</b>	<b>1,980.5</b>	<b>10.1%</b>

Consolidated net operating revenues (NOR) in 4Q11 totaled R\$602.3 million (during the quarter CEMAR recognized R\$165.6 million as revenue from construction), representing an increase of 17.9% over the R\$510.8 million reported in 4Q10. The main impact on this account is the distribution segment, which represents 95.8% of consolidated NOR, followed by generation segments (1.7%) and services + trading (2.5%). The percentages are respectively, 95.7%, 1.7% and 2.5% per company, with CEMAR representing distribution, Geramar generation and Equatorial Soluções representing services (considering its 51% share in Sol Energias). (For more information on NOR, see CEMAR and Geramar's Financial Performance sections).

## 3.1.2 – COSTS AND EXPENSES

Consolidated operating costs and expenses were R\$518.9 million in 4Q11, or 24.1% higher when compared to 4Q10. This is comprised of non-manageable costs and expenses (the purchase and transportation of energy, sector charges and construction costs), which totaled R\$330.2 million, representing an increase of 16.8%, whereas manageable costs totaled R\$188.8 million, for a reduction of 39.3%.

Operating Costs / Expenses	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Non-manageable Costs	282.7	285.6	330.2	16.8%	943.8	1,088.7	15.4%
PMSO	72.1	68.3	90.2	25.1%	244.6	298.9	22.2%
Provisions and Other Operating Expenses	35.7	15.1	50.0	40.0%	79.6	84.9	6.7%
Depreciation	25.9	24.7	20.3	-21.6%	94.1	90.4	-3.8%
<b>CEMAR</b>	<b>416.4</b>	<b>393.7</b>	<b>490.7</b>	<b>17.8%</b>	<b>1,362.1</b>	<b>1,563.0</b>	<b>14.8%</b>
CUST + Generation costs	2.4	2.1	2.1	-10.8%	10.0	8.2	-17.6%
PMSO	0.3	0.2	0.3	11.4%	2.0	1.2	-38.3%
Depreciation	1.2	1.2	1.2	-0.9%	4.3	4.7	10.1%
<b>Geramar</b>	<b>3.9</b>	<b>3.5</b>	<b>3.6</b>	<b>-6.1%</b>	<b>16.3</b>	<b>14.2</b>	<b>-12.9%</b>
PMSO	0.7	1.9	22.8	3153.7%	4.5	26.7	490.4%
Depreciation	0.0	0.0	0.0	N/A	0.0	0.1	N/A
<b>Equatorial Soluções</b>	<b>0.7</b>	<b>1.9</b>	<b>22.8</b>	<b>3106.2%</b>	<b>4.5</b>	<b>26.7</b>	<b>N/A</b>
PMSO	(2.6)	2.2	1.9	N/A	15.7	10.8	-31.1%
Depreciation	(0.1)	-	-	N/A	-	-	N/A
<b>Equatorial (holding)</b>	<b>(2.7)</b>	<b>2.2</b>	<b>1.9</b>	<b>-169.3%</b>	<b>15.7</b>	<b>10.8</b>	<b>-31.1%</b>
<b>Equatorial Consolidated</b>	<b>418.2</b>	<b>401.3</b>	<b>518.9</b>	<b>24.1%</b>	<b>1,398.6</b>	<b>1,614.7</b>	<b>15.5%</b>

For more information on costs and expenses per company, see CEMAR and Geramar's Financial Performance sections.

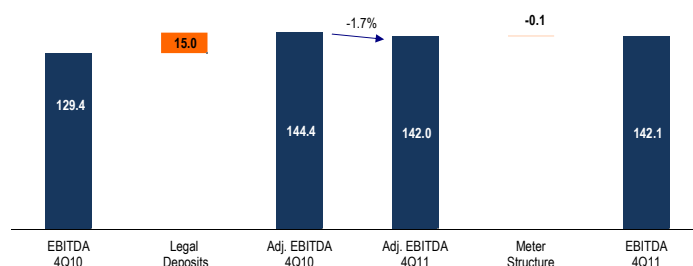
## 3.1.3 – EBITDA

Consolidated EBITDA in 4Q11 increased by 9.8% compared to the EBITDA of 4Q10, reaching R\$142.1 million.

EBITDA (R\$ million)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Service Income	97.9	97.2	83.3	-14.9%	400.3	365.8	-8.6%
Depreciation and Amortization	26.9	25.9	21.5	-20.1%	98.4	95.2	-3.2%
Other Operating Revenues/Expenses	4.6	2.8	37.3	710.1%	11.6	42.6	266.9%
<b>EBITDA</b>	<b>129.4</b>	<b>125.9</b>	<b>142.1</b>	<b>9.8%</b>	<b>510.2</b>	<b>503.6</b>	<b>-1.3%</b>
Legal Deposits	15.0			N/A	15.0		N/A
REFIS Effects				N/A		(3.0)	N/A
RGR Adjustment		5.5		N/A		5.5	N/A
Meter Structure Accounting			(0.1)	N/A		(0.1)	N/A
<b>Adjusted EBITDA</b>	<b>144.4</b>	<b>131.4</b>	<b>142.0</b>	<b>-1.7%</b>	<b>525.2</b>	<b>506.0</b>	<b>-3.7%</b>

### Adjusted EBITDA

During 4Q11, EBITDA was impacted by the non-recurring recording of positive R\$0.1 million (R\$12.9 million in Other Income - R\$1.9 million in deductions from revenue - R\$10.9 million in PMSO). Thus, the adjusted EBITDA for this quarter showed a decline of 1.7% in comparison to 4Q10, if we do not consider the non-recurring expense of R\$15 million for legal (escrow) deposits during that quarter.



### 3.1.4 - FINANCIAL RESULT

Financial Result (R\$ MM)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Financial income	11.2	8.1	7.4	-33.7%	41.7	41.7	-0.1%
Fine charged on energy sale	15.9	14.3	16.4	3.0%	52.8	62.9	19.1%
Other financial revenues	1.5	1.3	1.3	-11.4%	7.0	5.9	-15.5%
<b>Financial Revenue</b>	<b>28.6</b>	<b>23.7</b>	<b>25.1</b>	<b>-12.1%</b>	<b>101.5</b>	<b>110.5</b>	<b>8.9%</b>
Interest on loans and financing	(22.0)	(26.8)	(26.3)	19.6%	(85.6)	(106.1)	23.9%
Monetary and foreign exchange variation	(10.2)	(5.3)	(4.1)	-60.3%	(28.2)	(18.6)	-34.0%
Other financial expenses	(26.1)	(5.7)	(5.8)	-77.6%	(51.7)	(39.2)	-24.2%
<b>Financial Expenses</b>	<b>(58.3)</b>	<b>(37.7)</b>	<b>(36.2)</b>	<b>-37.9%</b>	<b>(165.5)</b>	<b>(163.9)</b>	<b>-1.0%</b>
<b>Net Financial Result</b>	<b>(29.7)</b>	<b>(14.0)</b>	<b>(11.1)</b>	<b>-62.8%</b>	<b>(64.1)</b>	<b>(53.4)</b>	<b>-16.6%</b>

In 4Q11, the consolidated financial result was negative by R\$ 11.1 million, versus R\$29.7 million during the same quarter of the previous year.

The main changes for each company were:

- ▶ **CEMAR:** In 4Q11, the net financial income was negative by R\$9.1 million compared to R\$29.2 million in 4Q10, a 68.7% reduction. We observed an increase in Financial Expenses of 39.8%, totaling R\$33.3 million in the quarter, and a decline of 7.6% in financial revenue.
- ▶ **Geramar:** The Company recognized R\$2.6 million in net financial expense as a result of the loans taken out during the construction of the plants.
- ▶ **Equatorial (holding):** A positive result of R\$0.5 million, basically arising from the cash deposits.

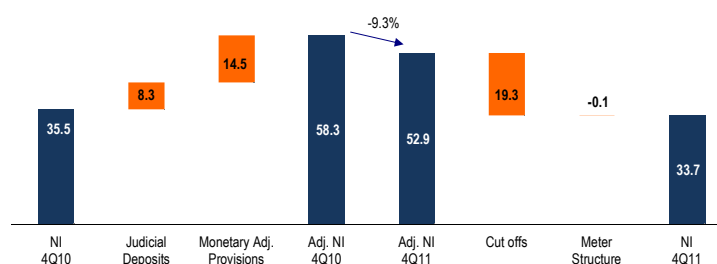
### 3.1.5 - NET INCOME

In 4Q11, the Company posted net income of R\$33.7 million, 5.1% lower when compared to the same quarter of the previous year.

In 4Q11 Equatorial's net earnings per share were R\$0.31, versus R\$0.32 in the same quarter of the previous year.

### Adjusted Net Income

Adjusted results for 4Q10 (not counting the impact of non-recurring legal deposits and the monetary adjustment for provisions) and for 4Q11 (not including the net reporting of meter structure sales and cut-offs during the quarter), both net of non-controlling shareholder shares, the net income for the quarter represented a decrease of 9.3% in comparison with 4Q10.

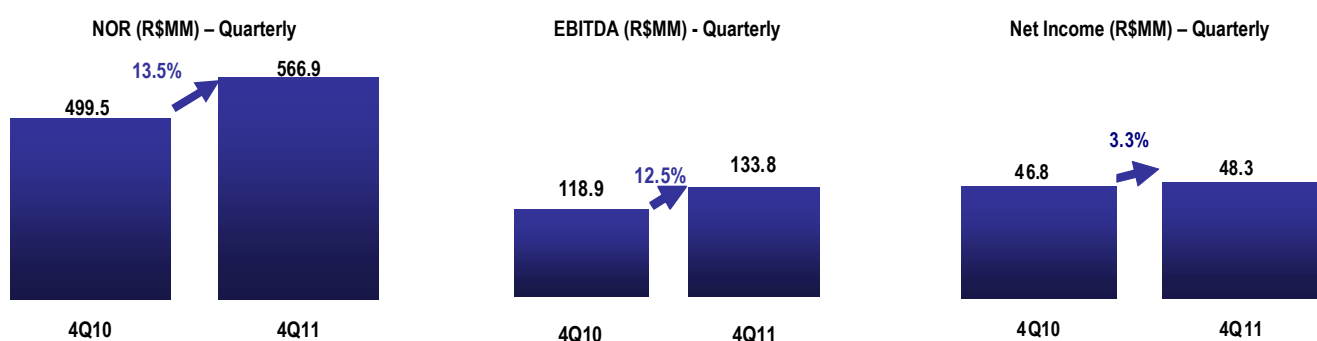




## 3.2 FINANCIAL PERFORMANCE – CEMAR

The economic and financial information in this section reflects 100% of CEMAR's operations.

CEMAR Income Statement (R\$MM)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Gross Operating Revenues (GOR)	640.4	642.6	737.8	15.2%	2,279.7	2,507.7	10.0%
Net Operating Revenues (NOR)	499.5	488.2	566.9	13.5%	1,756.4	1,912.1	8.9%
Electric Energy Cost	(277.4)	(285.6)	(330.2)	19.0%	(944.4)	(1,088.7)	15.3%
Operating Costs / Expenses	(103.2)	(80.6)	(102.9)	-0.3%	(312.0)	(341.2)	9.4%
<b>EBITDA</b>	<b>118.9</b>	<b>122.1</b>	<b>133.8</b>	<b>12.5%</b>	<b>499.9</b>	<b>482.2</b>	<b>-3.6%</b>
Other Operating Revenues/Expenses	(4.6)	(2.8)	(37.3)	710.1%	(11.6)	(42.6)	266.9%
Service Income (EBIT)	88.4	94.6	76.2	-13.8%	394.3	349.1	-11.5%
Financial Result	(29.2)	(11.9)	(9.1)	-68.7%	(61.4)	(46.7)	-24.0%
Earnings Before Taxes (EBT)	59.3	82.7	67.1	13.2%	332.9	302.4	-9.1%
Income Tax / Social Contribution	(12.5)	(4.6)	(18.8)	50.5%	(54.3)	(54.9)	1.2%
<b>Net Income</b>	<b>46.8</b>	<b>78.1</b>	<b>48.3</b>	<b>3.3%</b>	<b>278.6</b>	<b>247.5</b>	<b>-11.2%</b>



### 3.2.1 - OPERATING REVENUES

OPERATING REVENUE - CEMAR	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Energy Sales (MWh)*	1,093,568	1,146,034	1,160,763	6.1%	4,144,565	4,371,670	5.5%
Number of Clients**	1,822,308	1,914,749	1,938,673	6.4%	1,822,308	1,938,673	6.4%
KWh per Client	600.1	598.5	598.7	-0.2%	2,274.3	2,255.0	-0.9%
<b>Gross Operating Revenue (R\$ MM)</b>	<b>454.1</b>	<b>478.3</b>	<b>523.8</b>	<b>15.3%</b>	<b>1,687.1</b>	<b>1,845.3</b>	<b>9.4%</b>
Residential	219.4	235.7	267.5	21.9%	814.5	915.4	12.4%
Industrial	40.9	44.5	44.3	8.3%	153.6	164.5	7.1%
Commercial	104.1	107.0	117.3	12.7%	386.4	416.2	7.7%
Others	89.7	91.1	95.3	6.3%	332.6	349.2	5.0%
<b>Supply</b>	<b>27.3</b>	<b>4.4</b>	<b>(2.0)</b>	<b>-107.3%</b>	<b>42.0</b>	<b>23.0</b>	<b>-45.4%</b>
<b>Other Revenues</b>	<b>43.9</b>	<b>28.9</b>	<b>50.4</b>	<b>14.9%</b>	<b>148.4</b>	<b>143.9</b>	<b>-3.1%</b>
Low Income	30.9	22.5	24.5	-20.6%	123.7	96.1	-22.3%
Network Usage	6.8	0.2	0.2	-97.1%	0.0	(0.0)	N/A
Other Operating Revenues	6.2	6.2	25.7	314.7%	24.7	47.8	93.7%
<b>Construction Revenues</b>	<b>115.3</b>	<b>131.1</b>	<b>165.6</b>	<b>43.7%</b>	<b>402.2</b>	<b>495.6</b>	<b>23.2%</b>
<b>Deductions from Operating Revenues</b>	<b>(140.9)</b>	<b>(154.4)</b>	<b>(171.0)</b>	<b>21.3%</b>	<b>(523.4)</b>	<b>(595.6)</b>	<b>13.8%</b>
<b>Net Operating Revenues</b>	<b>499.5</b>	<b>488.2</b>	<b>566.9</b>	<b>13.5%</b>	<b>1,756.4</b>	<b>1,912.1</b>	<b>8.9%</b>
<b>Low Income</b>	<b>17.4</b>	<b>30.7</b>	<b>15.8</b>	<b>-9.1%</b>	<b>17.4</b>	<b>15.8</b>	<b>-9.1%</b>

\* Does not consider own consumption and supply to CEPISA.

\*\* Excludes own consumption facilities.

In 4Q11, Gross Revenue from energy sales grew by 15.3%, mainly impacted by the 6.1% growth in the energy sales volume during the quarter, compared to the same period of the previous year. Net Revenue, in turn, was R\$566.9 million (R\$401.3 million, excluding Construction Revenue), an increase of 13.5% (4.5% excluding Construction Revenue) over the same quarter of the previous year.

Due to the convergence of Brazilian accounting rules with international financial reporting standards (IFRS), as of 2010 Construction Revenue was recognized under Gross Revenue, with an impact on NOR, but no impact on EBITDA or Net Income, as the same amount is discounted in a specific line under Non-manageable costs. In 4Q11, R\$165.6 million was recognized, versus R\$115.3 million in 4Q10.

During this quarter, R\$12.9 million were recognized as Other Income, referring to revenues from the sale of the structure that includes the new electric energy meters when they are installed. It should be noted that the cost (R\$10.8 million), recognized as part of the PMSO of the Company, and taxes (R\$1.9 million), recognized as Deductions from Income, associated with this income.



### 3.2.2 – COSTS AND EXPENSES

In 4Q11, total costs and expenses, manageable and non-manageable, not including depreciation and amortization totaled R\$470.4 million (R\$304.8 million excluding construction costs) equivalent to 83.0% of net revenues, an increase of 5.9 p.p. in relation to the percentage reported in 4Q10, which was 77.1%.

#### Manageable Operating Costs and Expenses

Total manageable costs and expenses for the company in 4Q11, including costs for Personnel, Material, Outsourced Services and Others – PMSO, not including PDA (provision for doubtful accounts), provisions for contingencies another non-operating costs, reached R\$90.2 million, an increase of 25.1% compared to the results presented in 4Q10.

In this quarter, personnel expenses totaled R\$19.3 million, an increase of 3.0% compared to the results reported in 4Q10. A large part of this decline can be explained by lower provisions for PLR (profit-sharing plans for employees and managers) during this quarter of R\$4.1 million compared to R\$2.7 million in the previous year.

Expenses for materials totaled R\$9.6 million during 4Q11, representing an increase of R\$7.4 million compared to the same quarter the previous year. This increase can be more than explained by the non-recurring recognition of R\$7.8 million for the cost of the meters structures sold (whose income was also recognized during the quarter under Other Income).

Expenses for outsourced services in 4Q11 showed an increase of 7.4% in comparison to the results shown in 4Q10, closing the quarter at R\$51.6 million, impacted by the significant increase in the number of clients (6.4%), improvements in the quality of the distribution network and the Company's power loss reduction program. The main reason for the increase under this heading during the quarter was the recognition of R\$3.0 million referred to the cost of installation of the meters structures sold.

During the period, due to the recognition of the costs associated with the income from the meters structures, the PMSO for the company during the 4Q11 was increased by R\$10.9 million on an extraordinary basis.

R\$ MM	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Personnel	18.8	18.2	19.3	3.0%	76.2	76.1	-0.2%
<i>Profit Sharing (included in Personnel)</i>	2.7	2.7	4.1	51.9%	15.7	16.5	5.1%
Material	2.2	1.6	9.6	346.5%	7.7	14.0	82.4%
Third Party Services	48.0	45.9	51.6	7.4%	149.6	184.6	23.3%
Others	3.1	2.7	9.7	210.1%	10.5	24.3	130.4%
<b>PMSO</b>	<b>72.1</b>	<b>68.3</b>	<b>90.2</b>	<b>25.1%</b>	<b>244.0</b>	<b>298.9</b>	<b>22.5%</b>
<i>% Net Revenues</i>	<i>14.4%</i>	<i>14.0%</i>	<i>15.9%</i>	<i>1.4 p.p.</i>	<i>13.9%</i>	<i>15.6%</i>	<i>1.7 p.p.</i>
Provisions	31.1	12.2	12.7	-59.0%	68.0	42.3	-37.8%
PDA and Losses	10.7	8.8	8.1	-24.7%	35.9	27.9	-22.3%
<i>% Gross Operating Revenue (without construc</i>	<i>2.0%</i>	<i>1.7%</i>	<i>1.4%</i>	<i>-0.6 p.p.</i>	<i>1.6%</i>	<i>1.1%</i>	<i>-0.5 p.p.</i>
Provision for Contingencies and Other Provi:	20.4	3.5	4.7	-77.0%	32.1	14.4	-55.1%
Other Operating Expenses/Revenues	4.6	2.8	37.3	N/A	11.6	42.6	266.9%
<b>MANAGEABLE COSTS AND EXPENSES</b>	<b>107.7</b>	<b>83.4</b>	<b>140.2</b>	<b>30.2%</b>	<b>323.6</b>	<b>383.8</b>	<b>18.6%</b>
<i>% Net Revenues</i>	<i>21.6%</i>	<i>17.1%</i>	<i>24.7%</i>	<i>3.1 p.p.</i>	<i>18.4%</i>	<i>20.1%</i>	<i>1.6 p.p.</i>
Electricity Purchased	140.3	130.6	140.6	0.2%	541.1	592.9	9.6%
Charges for Connection and Network	20.7	23.9	24.2	16.5%			
Construction Costs	115.3	131.1	165.6	43.7%	402.2	495.6	
Other Costs	1.1	0.0	-0.2	N/A	1.1	0.2	-77.8%
<b>NON-MANAGEABLE COSTS AND EXPENSES</b>	<b>277.4</b>	<b>285.6</b>	<b>330.2</b>	<b>19.0%</b>	<b>944.4</b>	<b>1,088.7</b>	<b>15.3%</b>
<i>% Net Revenues</i>	<i>55.5%</i>	<i>58.5%</i>	<i>58.2%</i>	<i>2.7 p.p.</i>	<i>53.8%</i>	<i>56.9%</i>	<i>3.2 p.p.</i>
<b>TOTAL</b>	<b>385.2</b>	<b>369.0</b>	<b>470.4</b>	<b>22.1%</b>	<b>1,268.0</b>	<b>1,472.6</b>	<b>16.1%</b>
<b>TOTAL (%Net Revenues)</b>	<b>77.1%</b>	<b>75.6%</b>	<b>83.0%</b>	<b>5.9 p.p.</b>	<b>72.2%</b>	<b>77.0%</b>	<b>4.8 p.p.</b>

In 4Q11, the level of Provision for Doubtful Accounts and Losses reported was R\$8.1million, or 1.4% of Gross Operating Revenue (GOR), a level that was 0.6 p.p. lower than the one reported during the same quarter last year. These percentages do not include Construction Revenues as part of Gross Revenues for the purposes of this calculation only.

CEMAR reached a total of 1,614 clients per employee in 4Q11, an improvement in comparison with the number reported during the same period last year of 1,382 clients per employee. With regard to the PMSO per client, there was an increase of 17.6% representing a cost of R\$46.5 per client.

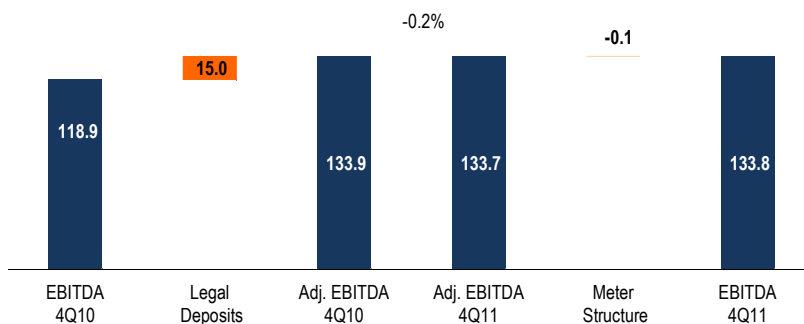
### 3.2.3 - EBITDA

During 4Q11, EBITDA was R\$133.8 million, 12.5% greater than the R\$118.9 million reported during the same quarter the previous year.

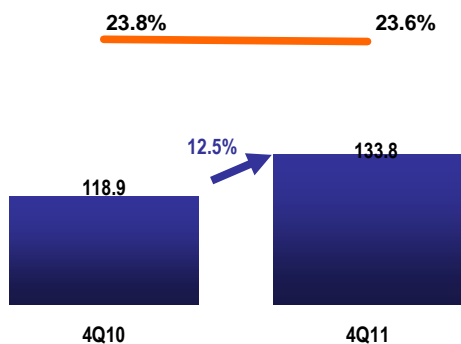
EBITDA (R\$ million)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Service Income	88.4	94.6	76.2	-13.8%	394.3	349.1	-11.5%
Depreciation and Amortization	25.9	24.7	20.3	-21.6%	94.1	90.4	-3.8%
Other Operating Revenues/Expenses	4.6	2.8	37.3	714.5%	11.6	42.6	266.9%
<b>EBITDA</b>	<b>118.9</b>	<b>122.1</b>	<b>133.8</b>	<b>12.5%</b>	<b>499.9</b>	<b>482.2</b>	<b>-3.6%</b>
Legal Deposits	15.0			N/A	15.0		N/A
REFIS Effects				N/A		(3.0)	N/A
RGR Adjustment		5.5		N/A			N/A
Meter Structure			(0.1)	N/A		(0.1)	N/A
<b>Adjusted EBITDA</b>	<b>133.9</b>	<b>127.6</b>	<b>133.7</b>	<b>-0.2%</b>	<b>514.9</b>	<b>479.1</b>	<b>-7.0%</b>

### Adjusted EBITDA

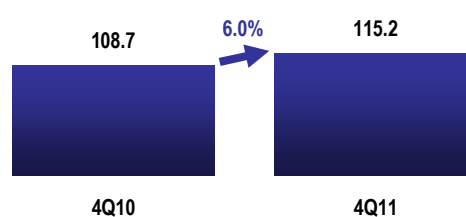
During 4Q11, EBITDA was impacted by the nonrecurring recording of positive R\$0.1 million (R\$12.9 million in Other Income - R\$1.9 million in deductions from revenue - R\$10.9 million in PMSO). Thus, the adjusted EBITDA for this quarter showed a slight decline compared to 4Q10, if we do not consider the non-recurring expense of R\$15 million for legal deposits during that quarter.



EBITDA (R\$MM) and EBITDA Margin: Quarterly



EBITDA (R\$) per MWh: Quarterly



### 3.2.4 - FINANCIAL RESULTS

In 4Q11, the net financial result was negative R\$9.1 million, against negative R\$29.2 million in 4Q10, a reduction of 68.7%. We observed an increase in financial expenses of 39.8%, totaling R\$33.3 million for the quarter and a 7.6% decline in financial revenues.

Currently, the Company has no operations involving derivative financial instruments.

Financial Result (R\$ MM) - CEMAR	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Financial income	8.8	7.1	6.5	-26.4%	32.8	35.4	8.2%
Fine charged on energy sale	15.9	14.3	16.4	3.0%	52.8	62.9	19.1%
Other financial revenues	1.5	1.3	1.3	-8.8%	7.0	9.0	27.7%
<b>Financial Revenue</b>	<b>26.2</b>	<b>22.7</b>	<b>24.2</b>	<b>-7.6%</b>	<b>92.6</b>	<b>107.3</b>	<b>15.9%</b>
Interest on loans and financing	(22.0)	(23.7)	(23.4)	6.5%	(85.6)	(94.3)	10.1%
Monetary and foreign exchange variation	(10.2)	(5.3)	(4.1)	-60.3%	(28.2)	(18.6)	-34.0%
Other financial expenses	(23.1)	(5.6)	(5.8)	-75%	(40.1)	(41.1)	2.4%
<b>Financial Expenses</b>	<b>(55.3)</b>	<b>(34.6)</b>	<b>(33.3)</b>	<b>-39.8%</b>	<b>(154.0)</b>	<b>(154.0)</b>	<b>0.0%</b>
<b>Net Financial Result - CEMAR</b>	<b>(29.2)</b>	<b>(11.9)</b>	<b>(9.1)</b>	<b>-68.7%</b>	<b>(61.4)</b>	<b>(46.7)</b>	<b>-24.0%</b>

### 3.2.5 - INCOME TAX AND SOCIAL CONTRIBUTION

At CEMAR, the calculation of Income Tax (IRPJ) and Social Contribution on Net Profits (CSLL) was positively influenced by the following items: i) the tax incentive of a 75% reduction in income tax as a result of the tax benefit from the expansion of installed capacity, obtained from the SUDENE (Superintendency for the Development of the Northeast) in December, 2005, which was extended in 2007 to include the upgrade of all installed capacity, effective through 2016; ii) tax incentives related to accelerated depreciation, obtained from the SUDENE, which allows investments in expansion and modernization of the distribution network to be considered as a fully tax-deductible expense for purposes of calculating income tax immediately (effective for the years 2006 - 2013); and, iii) the offset of accrued losses. It should be noted that all items mentioned above are applicable only to income tax.

#### Breakdown of Income Tax and Social Contribution Effective Rates

Income Tax/ Social Contribution (R\$MM)	4Q10	3Q11	4Q11	2010	2011
EBT ( 1 )	59.3	82.7	67.1	332.9	302.4
Income Tax/ Social Contribution Expenses	(12.5)	(4.6)	(18.8)	(54.3)	(54.9)
( - ) Deferred Tax Assets	3.7	2.5	11.3	18.8	30.8
<b>= Tax Payable</b>	<b>(8.8)</b>	<b>(2.1)</b>	<b>(7.4)</b>	<b>(35.5)</b>	<b>(24.1)</b>
( + ) Fiscal Credits				4.3	5.8
<b>= Tax - Cash Basis ( 2 )</b>	<b>(8.8)</b>	<b>(2.1)</b>	<b>(7.4)</b>	<b>(31.2)</b>	<b>(18.4)</b>
<b>Effective Tax Rate = ( 2 ) / ( 1 )</b>	<b>-14.8%</b>	<b>-2.5%</b>	<b>-11.0%</b>	<b>-9.4%</b>	<b>-6.1%</b>

In 4Q11, income tax and social contribution represented an expense of R\$18.8 million. Considering the utilization of deferred tax assets, CEMAR paid R\$7.4 million in these taxes, corresponding to an effective rate of 11.0%.

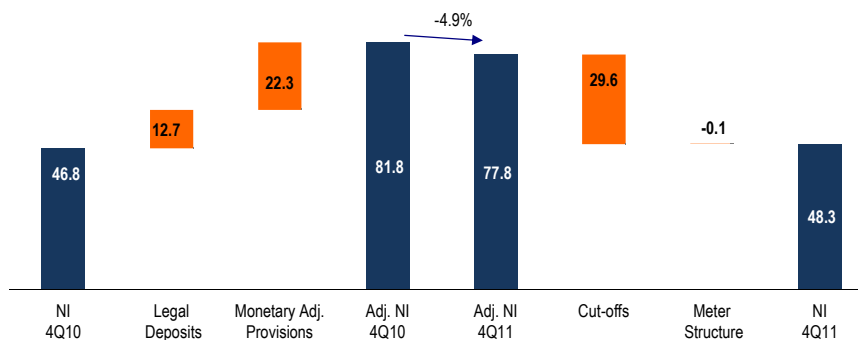
### 3.2.6 - NET INCOME

CEMAR posted 4Q11 net income of R\$48.3 million, versus R\$46.8 million in net income reported in 4Q10, an increase of 3.3%.

The net results reported in 4Q11 represented R\$0.29 per share of CEMAR, remaining at the same level reported for 4Q10. Net earnings accumulated in 2011 represented R\$1.51 per share, versus R\$1.70 per share reported in 2010.

#### Adjusted Net Income

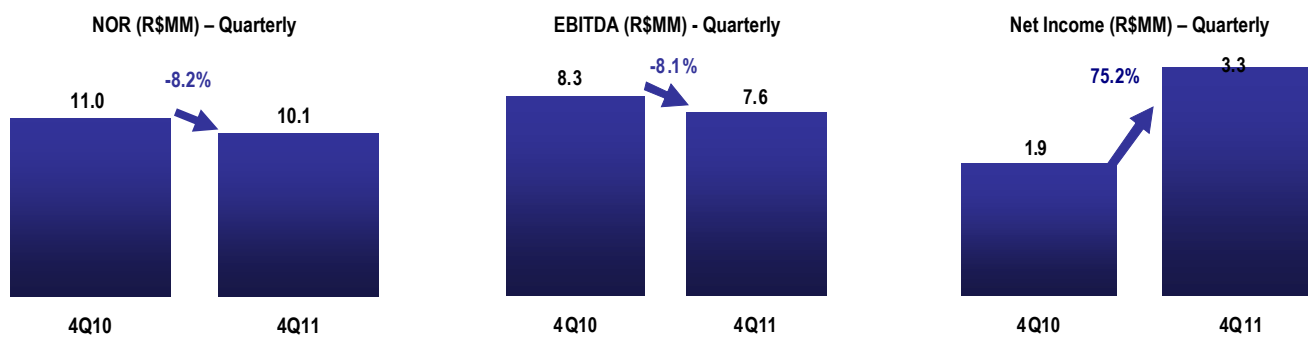
Adjusted results for 4Q10 (not counting the impact of non-recurring legal deposits and the monetary adjustment for provisions) and for 4Q11 (not including the net reporting of meters structures and cut-offs during the quarter), the net income for the quarter represented a decline of 4.9% in comparison with 4Q10.



### 3.3 FINANCIAL PERFORMANCE - Geramar

The information in this section reflects 25.0% of Geramar's operations.

INCOME STATEMENT - GERAMAR (R\$MM)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
Gross Operating Revenues (GOR)	12.1	10.6	11.1	-8.2%	40.1	42.4	5.7%
Net Operating Revenues (NOR)	11.0	9.7	10.1	-8.2%	36.4	38.5	5.7%
Electric Energy Cost	(2.4)	(2.1)	(2.1)	-10.8%	(10.0)	(8.2)	-17.6%
Operating Costs / Expenses	(0.3)	(0.2)	(0.3)	11.4%	(2.0)	(1.2)	-38.3%
<b>EBITDA</b>	<b>8.3</b>	<b>7.3</b>	<b>7.6</b>	<b>-8.1%</b>	<b>24.4</b>	<b>29.0</b>	<b>18.8%</b>
Depreciation	(1.2)	(1.2)	(1.2)	-0.9%	(4.3)	(4.7)	10.1%
Service Income (EBIT)	7.1	6.1	6.4	-9.3%	20.1	24.3	20.7%
Financial Result	(2.9)	(2.8)	(2.6)	-12.4%	(11.2)	(10.9)	-3.2%
Earnings Before Taxes (EBT)	4.2	3.3	3.9	-7.1%	8.9	13.4	51.1%
Income Tax / Social Contribution	(2.3)	(1.5)	(0.6)	N/A	(3.0)	(2.1)	-31.4%
<b>Net Income</b>	<b>1.9</b>	<b>1.9</b>	<b>3.3</b>	<b>75.2%</b>	<b>5.8</b>	<b>11.3</b>	<b>94.2%</b>



#### 3.3.1 - OPERATING REVENUES

In 4Q11, Net Operating Revenues (NOR) totaled R\$10.1 million, resulting from the Fixed Revenue from plant availability, since no dispatching was requested by the ONS during the quarter.

#### 3.3.2 - COSTS AND EXPENSES

The total expenditures by plants in 4Q11 totaled R\$3.6 million, divided between Costs for Use of the Transmission System (CUST), generation costs (such as purchase of fuel, operation and maintenance of the plant, among others) and to a lesser extent, PMSO (personnel, materials, outsourced services and others).

Operating Costs / Expenses	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
CUST + Generation costs	2.4	2.1	2.1	-10.8%	10.0	8.2	-17.6%
PMSO	0.3	0.2	0.3	11.4%	2.0	1.2	-38.3%
Depreciation	1.2	1.2	1.2	-0.9%	4.3	4.7	10.1%
<b>Geramar</b>	<b>3.9</b>	<b>3.5</b>	<b>3.6</b>	<b>-6.1%</b>	<b>16.3</b>	<b>14.2</b>	<b>-12.9%</b>

#### 3.3.3 – EBITDA

Geramar's EBITDA in 4Q11 was R\$7.6 million, less than reported in 4Q10 by 8.1%.

#### 3.3.4 – FINANCIAL RESULT

The financial result for 4Q11 was negative by R\$2.6 million due to interest on loans contracted to finance the construction of plant facilities.

#### 3.3.5 – NET INCOME

Geramar reported net income of R\$3.3 million this quarter. This year taxes and social contributions were recognized proportionally to the results of each quarter unlike in 2010 when the yearly taxes were fully recognized in 4Q10.

#### 4. REGULATORY ASSETS AND LIABILITIES

With the integration of Brazilian accounting regulations with IFRS, regulatory assets and liabilities of the sector are no longer reported on the consolidated balance sheet. However, these amounts are still used by ANEEL when calculating the Financial Components reported for the Annual Readjustment or Periodic Revision.

The components of the Regulatory Assets and Liabilities of CEMAR per quarter since 1Q10 are shown below.

Regulatory Assets	1Q10	2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11
<b>CVA Constitution</b>	<b>9,480</b>	<b>12,988</b>	<b>666</b>	<b>5,022</b>	<b>3,122</b>	<b>6,964</b>	<b>725</b>	<b>1,049</b>
CCC	6,404	8,648	927	950	975	1,003	-	-
CDE	267	446	113	116	394	820	258	265
Proinfra	453	821	-	-	103	625	-	-
ESS	-	688	-	3,956	-	4,515	99	-
Basic Network	2,356	2,384	(374)	-	1,650	-	369	784
Energy Purchases	-	-	-	-	-	-	-	-
<b>CVA Amortization</b>	<b>6,856</b>	<b>1,649</b>	<b>14,047</b>	<b>10,051</b>	<b>11,973</b>	<b>2,503</b>	<b>2,512</b>	<b>1,840</b>
CCC	1,348	324	7,836	5,432	3,416	1,201	982	720
CDE	210	51	418	307	193	68	834	609
Proinfra	1,424	343	467	564	355	125	622	455
ESS	3,792	912	1,473	1,550	6,625	343	31	23
Basic Network	9	2	3,853	2,198	1,384	766	43	33
Energy Purchases	73	18	-	-	-	-	-	-
<b>Low Income Subsidies</b>	<b>12,139</b>	<b>1,528</b>	<b>38,965</b>	<b>27,413</b>	<b>16,918</b>	<b>5,691</b>	<b>77,739</b>	<b>50,916</b>
<b>Deficit from PLPT</b>	<b>1,959</b>	<b>247</b>	<b>14,679</b>	<b>10,328</b>	<b>6,373</b>	<b>2,144</b>	<b>13,393</b>	<b>9,660</b>
<b>Other Subsidies</b>	<b>21,884</b>	<b>3,576</b>	<b>6,650</b>	<b>5,874</b>	<b>3,672</b>	<b>7,565</b>	<b>2,518</b>	<b>2,297</b>
Other	21,241	2,843	6,161	4,909	3,777	7,564	2,173	1,667
Disc. TUSD/ Guseiros	103	13	7	5	3	1	20	57
Irrigante	540	721	482	961	(108)	-	326	573
<b>Final Balance</b>	<b>52,317</b>	<b>19,988</b>	<b>75,007</b>	<b>58,689</b>	<b>42,059</b>	<b>24,867</b>	<b>96,888</b>	<b>65,761</b>

Regulatory Liabilities	1Q10	2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11
<b>CVA Constitution</b>	<b>(10,848)</b>	<b>(13,300)</b>	<b>(1,762)</b>	<b>(3,702)</b>	<b>(10,693)</b>	<b>(12,457)</b>	<b>(7,246)</b>	<b>(17,274)</b>
Energy Purchases	(10,417)	(13,300)	(172)	(1,702)	(7,510)	(9,445)	(5,367)	(13,764)
Basic Network	-	-	-	(2,000)	(2,703)	(2,860)	(1,774)	(1,296)
ESS	(430)	-	(1,590)	-	(345)	(152)	-	(813)
Proinfra	-	-	-	-	(134)	-	-	(1,293)
CCC	-	-	-	-	-	-	(105)	(108)
<b>CVA Amortization</b>	<b>(380)</b>	<b>(91)</b>	<b>(13,577)</b>	<b>(10,332)</b>	<b>(6,494)</b>	<b>(3,381)</b>	<b>(8,577)</b>	<b>(6,681)</b>
Basic Network	(238)	(57)	277	277	277	-	-	-
Energy Purchases	(143)	(34)	(12,343)	(8,249)	(5,174)	(1,796)	(5,190)	(3,795)
CCC	-	-	-	(190)	(126)	(55)	-	-
CDE	-	-	-	(30)	(20)	(9)	-	-
ESS	-	-	(138)	(521)	-	-	(1,911)	(1,396)
Proinfra	-	-	-	(203)	-	(59)	-	-
RTE	-	-	(1,373)	(1,417)	(1,451)	(1,461)	(1,476)	(1,489)
<b>Parcel A Neutrality</b>	<b>-</b>	<b>-</b>	<b>(2,536)</b>	<b>(1,784)</b>	<b>(1,101)</b>	<b>(370)</b>	<b>(5,156)</b>	<b>(3,719)</b>
<b>Overpurchase Pass-through</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(103)</b>	<b>(564)</b>	<b>-</b>	<b>-</b>
<b>Other Regulatory Liabilities</b>	<b>(3,674)</b>	<b>(591)</b>	<b>(30)</b>	<b>(3,332)</b>	<b>(3,259)</b>	<b>(5,921)</b>	<b>(16,195)</b>	<b>(12,256)</b>
Financial Exposure	(983)	(253)	109	(2,829)	(2,949)	(3,311)	(3,193)	(2,878)
RB Parcel Boundary	(311)	(39)	(139)	(498)	(307)	(103)	(36)	(26)
Connection	(2,380)	(300)	-	(4)	(3)	(1)	-	-
Involuntary Exposure	-	-	-	-	-	(2,506)	(12,959)	(9,347)
Consumer A	-	-	-	-	-	-	(7)	(5)
<b>Final Balance</b>	<b>(14,902)</b>	<b>(13,983)</b>	<b>(17,905)</b>	<b>(19,150)</b>	<b>(21,650)</b>	<b>(22,694)</b>	<b>(37,175)</b>	<b>(39,929)</b>

Net Regulatory Assets, plus Low Income Assets and Viva Luz<sup>1</sup> (the latter two booked as assets of the Company) are shown below.

Net Regulatory Assets / Liabilities	1Q10	2Q10	3Q10	4Q10	1Q11	2Q11	3Q11	4Q11
Regulatory Assets	52,317	19,988	75,007	58,689	42,059	24,867	96,888	65,761
Regulatory Liabilities	(14,902)	(13,983)	(17,905)	(19,150)	(21,650)	(22,694)	(37,175)	(39,929)
<b>Net Regulatory Assets</b>	<b>37,415</b>	<b>6,005</b>	<b>57,102</b>	<b>39,539</b>	<b>20,409</b>	<b>2,173</b>	<b>59,714</b>	<b>25,832</b>
Low Income Assets + Viva Luz	-	-	-	-	23,472	21,212	30,692	15,835
<b>Total</b>	<b>37,415</b>	<b>6,005</b>	<b>57,102</b>	<b>39,539</b>	<b>43,881</b>	<b>23,385</b>	<b>90,406</b>	<b>41,666</b>

<sup>1</sup> Viva Luz is a program introduced in 2009 by the State of Maranhão with the goal of assisting residential consumers with a monthly consumption of less than 50 kWh, by exempting them from energy payments by way of direct payments from the Government to CEMAR.

## 5. DEBT

In 4Q11, the consolidated gross debt, including charges, totaled R\$1,492.5 million, an increase of 16.3% compared to the R\$1,283.5 million recorded at the end of the previous quarter.

In December 2011, only 0.6% of Equatorial's consolidated gross debt, equivalent to R\$8.3 million, was denominated in foreign currency, mostly U.S. dollars. Due to the low level of exchange rate exposure, neither Equatorial nor CEMAR have any hedge protection against the devaluation of the Real against other currencies.

### Gross Debt Situation (100% CEMAR + 25% Geramar)<sup>2</sup>

Index	Average Charges (p.a.)	Average Due Date (month/year)	Average Period (years)	% of Total
<b>Foreign Currency</b>				
Libor	1.3%	jul-23	11.8	0.2%
Fixed (US\$)	6.4%	jul-22	10.8	0.3%
<b>TOTAL (CEMAR)</b>	<b>4.5%</b>		<b>11.1</b>	<b>0.6%</b>
<b>Domestic Currency</b>				
<b>CEMAR</b>	<b>9.3%</b>		<b>5.9</b>	<b>92.3%</b>
IGP-M	9.1%	dec-23	12.3	10.9%
TJLP	9.7%	may-17	4.0	19.2%
Fixed (R\$)	8.3%	dec-19	8.2	18.8%
RGR	6.5%	mar-18	6.4	18.1%
FINEL(**)	10.7%	dec-15	4.1	2.4%
CDI	12.2%	fev-14	2.2	22.8%
<b>Geramar</b>	<b>10.9%</b>		<b>6.2</b>	<b>7.2%</b>
CDI	13.7%	mar-12	0.6	59.1%
TJLP	7.0%	dec-25	14.0	41.2%
<b>TOTAL</b>	<b>9.5%</b>		<b>5.9</b>	<b>99.4%</b>
<b>TOTAL</b>	<b>9.4%</b>		<b>5.9</b>	<b>100.0%</b>

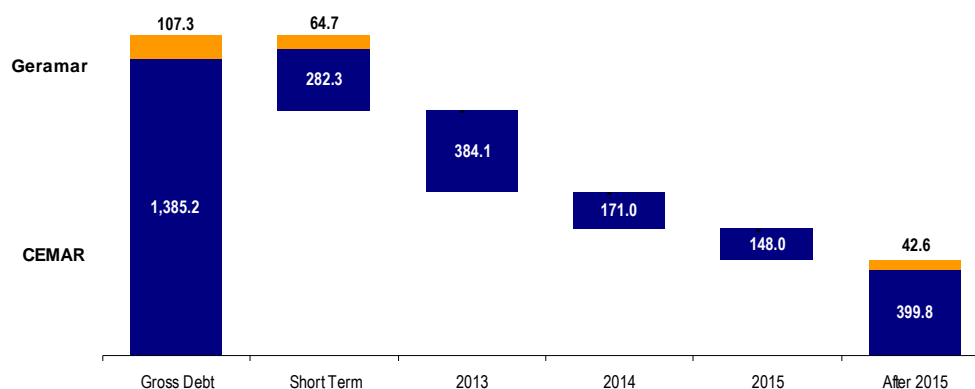
(\*) 100% CEMAR

(\*\*) Index that represents 20% of IGP-M + between 9.4% and 12% p.a.

(\*\*\*) BNDES monetary unit, the index reflects the weighted average of the variations existing in the rims of the coins of the BNDES currency basket

Maturity	CEMAR	Geramar	Consolidated	% of Total
Short Term	282.3	64.7	347	23.3%
<b>Long Term</b>	<b>1,102.9</b>	<b>42.6</b>	<b>1,145.5</b>	<b>76.7%</b>
2013	384.1	-	384.1	25.7%
2014	171.0	-	171.0	11.5%
2015	148.0	-	148.0	9.9%
After 2015	399.8	42.6	442.4	29.6%
<b>Gross Debt</b>	<b>1,385.2</b>	<b>107.3</b>	<b>1,492.5</b>	<b>100.0%</b>
Cash	424.5	10.0	434.5	
Cash - Holding			9.4	
Cash - Equatorial Soluções			1.8	
Net Reg. Assets	41.8		41.8	
<b>Net Debt</b>	<b>918.9</b>	<b>97.3</b>	<b>1,005.1</b>	

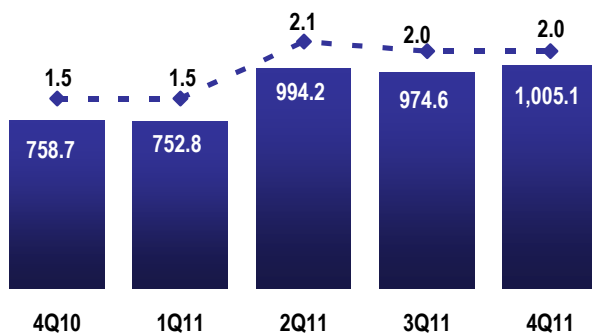
### Gross Debt Maturity timetable (R\$ MM)



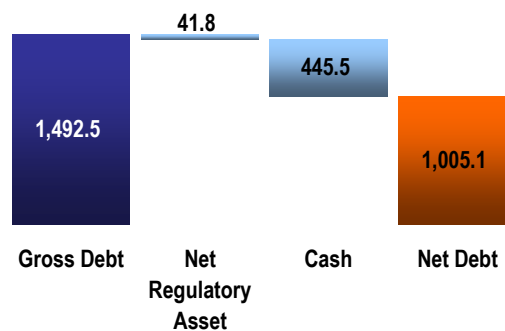
Net debt, including cash and cash equivalents and net regulatory assets, amounted to R\$1,005.1 million at the close of 4Q11, up 3.1% from R\$974.6 million reported at the end of 3Q11, maintaining the multiple of 2.0 x EBITDA of the last 12 months.

<sup>2</sup> For more detail see Annex 4 – Statement of Loans and Financing.

**Net Debt (R\$MM)(\*) and Net Debt / EBITDA (Last.12 months)**  
Consolidated (100% CEMAR + 25% Geramar)

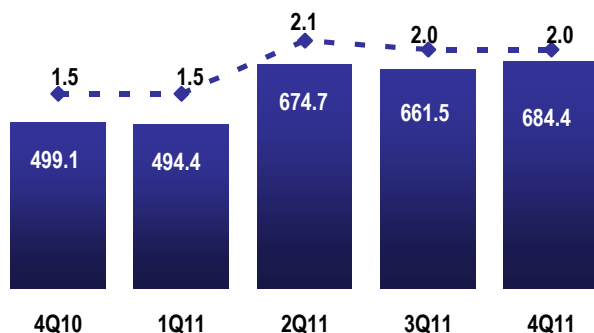


**Net Debt Reconciliation da Dívida Líquida (R\$MM)**  
Consolidated (100% CEMAR + 25% Geramar)

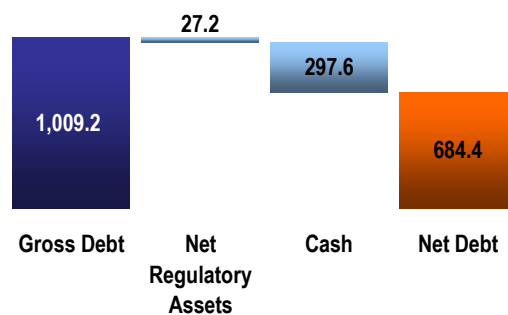


Total consolidated net debt, adjusted for Equatorial's interest in CEMAR (65.11%) and Geramar (25%), totaled, R\$1005.1 million in December 2011, representing a ratio of 2.0 x consolidated EBITDA for the last 12 months.

**Net Debt (R\$MM)(\*) and Net Debt / EBITDA (Last.12 months)**  
Consolidated Adjusted (65.11% CEMAR + 25% Geramar)



**Net Debt Reconciliation da Dívida Líquida (R\$MM)**  
Consolidated Adjusted (65.11% CEMAR + 25% Geramar)





## 6. CAPITAL EXPENDITURES

Information relating to Capex made in the period reflects 100% of CEMAR's figures and 25% of Geramar's.

INVESTMENTS (R\$MM)	4Q10	3Q11	4Q11	Chg.	2010	2011	Chg.
<b>CEMAR</b>							
Own (*)	67.3	74.5	141.3	110.0%	197.0	322.3	63.6%
Light For All Program	58.3	40.0	50.1	-14.1%	202.1	174.6	-13.6%
<b>Total</b>	<b>125.6</b>	<b>114.5</b>	<b>191.4</b>	<b>52.4%</b>	<b>399.1</b>	<b>496.9</b>	<b>24.5%</b>
<b>Geramar</b>							
Generation	0.4	0.1	0.1	-73.6%	16.2	0.4	-97.7%
<b>TOTAL</b>	<b>126.0</b>	<b>114.6</b>	<b>191.5</b>	<b>52.0%</b>	<b>415.4</b>	<b>497.3</b>	<b>19.7%</b>

(\*) Including indirect Light For All Program investments

### 6.1 - CEMAR

CEMAR's investments, not including direct investment related to PLPT totaled R\$141.3 million in 4Q11, an increase of 110.0% compared to 4Q10. Of this total, R\$100.6 million was allocated to the expansion of the distribution network in the state of Maranhão, R\$19.6 million was for the maintenance of the existing network and the remaining R\$21.1 million was divided among equipment, systems and other investments.

#### Investments in Light for All Program - PLPT

At the close of 4Q11, 301,000 customers were connected to the electric power distribution network through the CEMAR PLPT providing direct benefits to almost 1.5 million residents of the state of Maranhão. The PLPT has now reached all 217 municipalities in Maranhão, contributing to the development of isolated areas in urban metropolitan areas and to the generation of income in these communities. Throughout 4Q11, direct investment in PLPT, including spending on materials, freight and third party services, was R\$50.1 million, 14.1% less than the investment made in the same quarter last year.

#### Outlook

In recent years the consumer market for CEMAR has reported high rates of growth. During the 2009-2011 period, the market grew at an average rate of 10.7%, a rate higher than the average for Brazil as a whole (3.6%) and for the Northeast Region (0.8%). It is important to point out that even during the previous period (2005-2008), the rates of growth were high, but the marks achieved during the three-year 2009-2011 period were record highs.

Among the factors that explain this growth, it is important to stress: (i) the emergence of repressed demand that could be satisfied by strengthening and improving the electric distribution system; (ii) the Light for All (PLPT) program: the fourth largest in Brazil, which provided access to the electric distribution grid to more than 300,000 households; and (iii) an increase in activity in the civil construction, commercial and services sectors.

In the near future the rates of high growth are expected to continue, in large part due to the implementation of large industrial projects in the state. During the decade, the government of Maranhão estimates that around R\$ 100 billion will be invested. Among these large projects are the Premium Refinery of Petrobras, the Suzano pulp and paper mill, the development of natural gas in the interior of the state by OGX, and various mining projects, among others.

To cope with the growth in its market, CEMAR has made heavy investments in the improvement and expansion of its system. Some of the main bottlenecks in the system are being dealt with through the construction of new sub-transmission lines and an increase in installed capacity. In addition, the need to supply the basic grid in Maranhão has become evident, and has led to concrete activities — such as the increase in the number of existing supply points and the construction of three new points in the northern, southern and northeastern parts of the State.

Given the strong growth that took place in 2009 -2011, and the outlook for the coming years, it was necessary to develop a Construction Program for the 2011/2012 period to monitor and support all of the development projects expected for the state of Maranhão, including an early start of large projects that will lead to an increase in installed capacity in the system and improvements in the quality of electric power distributed.

### 6.2 – Geramar

The investments reported in 4Q11 refer primarily to the maintenance of plant and facilities, since the construction phase was fully completed in 1Q10.

## 7. CAPITAL MARKET

Equatorial Energia's shares closed 4Q11 at R\$12.67, with an increase in the price of 9.22% compared to the closing value of R\$11.60 at the end of 3Q11.

The Company's average daily trading volume was R\$2.3 million in the last 60 sessions ending December 31, 2011. Equatorial's shares are traded on the BM&FBOVESPA's Novo Mercado trading segment and are part of the following indexes: IEE, ITAG and IGC.

## 8. NEW PROJECTS

Equatorial continues to seek investment opportunities in the distribution and generation segments, in line with its corporate strategy of playing a leading role in the consolidation of electricity distributors in Brazil and Latin America and in supplying Brazil's future generation needs.

## 9. SERVICES PROVIDED BY THE INDEPENDENT AUDITORS

The Company did not hire Ernst & Young Terco Auditores Independentes, its external auditors, for any other services beyond the independent audit and those services required by ANEEL. The Company's contracting policy is designed to ensure the independence of the auditors in line with the prevailing regulations. Essentially, these determine that the auditors may not audit their own work, exercise any managerial function for their clients or promote their clients' interests.

The following information was not reviewed by the independent auditors: i) CEMAR's operating information (including that related to the PLPT); ii) pro-forma financial information and its comparison with the results presented in the period, and; iii) Management's expectations regarding the future performance of the companies.

## 10. DISCLOSURE CALENDAR

### CONFERENCE CALL IN ENGLISH

Tuesday, February 28, 2012

1 p.m. (Brasília time)

11 a.m. (New York Time)

Telephones: +1 888 700-0802 / +1 786 924-6977

Code: Equatorial

### CONFERENCE CALL IN PORTUGUESE

Tuesday, February 28, 2012

3 p.m. (Brasília Time)

1 p.m (New York Time)

Telephone: +55 11 4688-6361

Code: Equatorial

- ▶ Participants should connect approximately 10 minutes before the start of the call.
- ▶ **SLIDES AND WEBCAST:** The presentation slides will be available for viewing and download on the Investor Relations section of our website <http://www.equatorialenergia.com.br/ri> as of the date of the calls. The calls will be transmitted live on the Internet on the same site, remaining available after the event.

## CONTACTS

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- ▶ **Website:** [www.equatorialenergia.com.br/ri](http://www.equatorialenergia.com.br/ri)

## ADDITIONAL INFORMATION ABOUT CEMAR

Further information on CEMAR, including a more detailed breakdown of financial and operating results, can be found in the company's Earnings Release at the following address:

- ▶ **CEMAR:** [www.cemar-ma.com.br/ri](http://www.cemar-ma.com.br/ri)

**DISCLAIMER**

Forward-looking statements are subject to risks and uncertainties, and are based on the expectations of Management and on the information currently available to the Company. Forward-looking statements include information on our current intentions, beliefs or expectations, as well as those of the Board of Directors and the Executive Board.

The reservations concerning forward-looking statements include information related to presumed or possible operating results, as well as declarations preceded, followed by, or including such expressions as "believe", "can", "will", "continue", "expect", "forecast", "intend", "estimate" or similar wording.

Since they refer to future events and are therefore dependent on circumstances that may or may not occur, such statements are not a guarantee of performance. Future results and the creation of shareholder value may differ substantially from those expressed or suggested by said forward-looking statements, since many of the factors determining these results are outside the Company's control.

**Accounting criteria adopted:**

The information contained herein is presented in consolidated figures, pursuant to Brazilian Corporate Law, based on revised financial information. The consolidated financial information represents 100% of CEMAR's results, excluding 34.89% related to minority interests, 25% of Geramar's results and 100% of Equatorial Soluções' results.

The consolidated operating information represents 100% of CEMAR's, 25% of Geramar's and 100% of Equatorial Soluções' results.

**ANNEX 1 – PERIOD CONSOLIDATED INCOME STATEMENT (R\$MM)**

<b>INCOME STATEMENT (R\$ MM)</b>	<b>4Q10</b>	<b>3Q11</b>	<b>4Q11</b>	<b>2010</b>	<b>2011</b>
<b>GROSS OPERATING REVENUES</b>	<b>653.0</b>	<b>653.9</b>	<b>774.7</b>	<b>2,326.5</b>	<b>2,581.0</b>
Electricity Sales to Final Consumer	505.9	512.2	575.3	1,850.8	2,003.2
Electricity Supply	27.3	4.4	(2.1)	42.0	23.0
Construction Revenues	115.3	131.1	165.6	402.2	495.6
Other Revenues	4.5	6.3	35.9	31.5	59.2
<b>DEDUCTIONS FROM OPERATING REVENUES</b>	<b>(142.1)</b>	<b>(155.4)</b>	<b>(172.5)</b>	<b>(527.6)</b>	<b>(600.5)</b>
<b>NET OPERATING REVENUES</b>	<b>510.9</b>	<b>498.5</b>	<b>602.3</b>	<b>1,798.9</b>	<b>1,980.5</b>
<b>ELECTRICITY COSTS</b>	<b>(281.7)</b>	<b>(287.7)</b>	<b>(350.1)</b>	<b>(955.4)</b>	<b>(1,115.2)</b>
Electricity Purchased for Resale	(142.2)	(132.4)	(168.6)	(469.9)	(529.8)
Transmission and Distribution Network Usage Charges	(21.2)	(24.2)	(16.0)	(82.2)	(89.5)
Construction Costs	(115.3)	(131.1)	(165.6)	(402.2)	(495.6)
Other non-manageable expenses	(3.0)	(0.0)	0.2	(1.1)	(0.2)
<b>OPERATING COSTS/EXPENSES</b>	<b>(99.7)</b>	<b>(84.9)</b>	<b>(110.1)</b>	<b>(333.2)</b>	<b>(361.7)</b>
Personnel	(20.8)	(20.0)	(21.1)	(88.9)	(85.0)
Material	(2.1)	(1.7)	(9.6)	(7.9)	(14.1)
Services	(43.8)	(47.8)	(54.6)	(155.8)	(192.3)
Provisions	(31.1)	(12.2)	(12.7)	(68.0)	(46.4)
Others	(1.8)	(3.3)	(12.1)	(12.6)	(24.0)
<b>EBITDA</b>	<b>129.4</b>	<b>125.9</b>	<b>142.1</b>	<b>510.2</b>	<b>503.6</b>
Other Operating Revenue/Expenses	(4.6)	(2.8)	(37.3)	(11.6)	(42.6)
Depreciation and Amortization	(26.9)	(25.9)	(21.5)	(98.4)	(95.2)
<b>SERVICE INCOME</b>	<b>97.9</b>	<b>97.2</b>	<b>83.3</b>	<b>400.3</b>	<b>365.8</b>
<b>EQUITY INCOME</b>	<b>(1.6)</b>	<b>(2.1)</b>	<b>(2.1)</b>	<b>(6.3)</b>	<b>(8.4)</b>
Goodwill Amortization	(1.6)	(2.1)	(2.1)	(6.3)	(8.4)
<b>FINANCIAL INCOME</b>	<b>(29.8)</b>	<b>(14.0)</b>	<b>(11.1)</b>	<b>(64.0)</b>	<b>(53.4)</b>
Financial Revenue	28.5	23.7	25.1	101.5	110.5
Financial Expenses	(58.4)	(37.7)	(36.2)	(165.5)	(163.9)
<b>RESULT BEFORE INCOME TAX</b>	<b>66.5</b>	<b>81.1</b>	<b>70.2</b>	<b>330.0</b>	<b>304.0</b>
Social Contribution	(9.7)	(3.0)	(7.8)	(36.9)	(25.6)
Income Tax	(3.9)	(24.6)	(3.5)	(45.7)	(49.4)
Deferred Taxes	(3.8)	(2.6)	(11.4)	(18.9)	(30.9)
SUDENE Incentive	2.7	23.9	3.2	43.2	48.0
<b>MINORITY INTERESTS</b>	<b>(16.3)</b>	<b>(27.2)</b>	<b>(16.9)</b>	<b>(97.2)</b>	<b>(86.4)</b>
<b>NET INCOME</b>	<b>35.5</b>	<b>47.6</b>	<b>33.7</b>	<b>174.5</b>	<b>159.8</b>

**ANNEX 2 – EFFECTS OF THE ADOPTION OF IFRS ON CEMAR's INCOME STATEMENT**

The table below shows the impact of the adoption of IFRS on **CEMAR's** 4Q10 and 4Q11 results:

- ▶ Recognition of **Construction Revenues** totaling R\$165.6 million under gross revenue, in 4Q11. This figure is entirely offset by the recognition of the same amount as non-manageable construction costs, influencing NOR, but with no impact on EBITDA and Net Income.
- ▶ All impacts of applying the IFRS, except for Revenue and Construction Costs, were positive for the NOR by R\$33.2 million, for EBITDA by R\$37.8 million, and Net Income by R\$ 33.9 million in 4Q11.
- ▶ Costs of **Profit Sharing Plans** for employees and management were transferred to Personnel Expenses, reducing EBITDA, but having no impact on NOR or Net Income. In 4Q11 they were R\$4.1 million.

INCOME STATEMENT (R\$ MM)	Original		IFRS	Original		IFRS
	4Q10	Adjustments	4Q10	4Q11	Adjustments	4Q11
<b>GROSS OPERATING REVENUES</b>	<b>511,114</b>	<b>129,332</b>	<b>640,447</b>	<b>539,020</b>	<b>198,826</b>	<b>737,846</b>
Electricity Sales to Final Consumer	479,747	14,040	493,787	516,389	33,180	549,569
Electricity Supply	27,277		27,277	(1,991)		(1,991)
Emergency Capacity Charges	(2,100)		(2,100)	(1,089)		(1,089)
Construction Revenues	-	115,292	115,292	-	165,646	165,646
Other Revenues	6,190		6,190	25,711		25,711
<b>DEDUCTIONS FROM OPERATING REVENUES</b>	<b>(140,936)</b>		<b>(140,936)</b>	<b>(170,965)</b>		<b>(170,148)</b>
<b>NET OPERATING REVENUES</b>	<b>370,178</b>	<b>129,332</b>	<b>499,511</b>	<b>368,055</b>	<b>198,826</b>	<b>566,881</b>
<b>ELECTRICITY COSTS</b>	<b>(162,915)</b>	<b>(113,983)</b>	<b>(276,899)</b>	<b>(165,089)</b>	<b>(165,100)</b>	<b>(330,189)</b>
Electricity Purchased for Resale	(139,171)	(1,138)	(140,309)	(140,568)	16	(140,552)
Transmission and Distribution Network Usage Charges	(23,186)	2,447	(20,739)	(24,694)	530	(24,164)
Construction Costs	-	(115,292)	(115,292)	-	(165,646)	(165,646)
Other non-manageable expenses	(1,100)		(558)	173		173
<b>OPERATING COSTS/EXPENSES</b>	<b>(105,882)</b>	<b>2,676</b>	<b>(103,206)</b>	<b>(107,052)</b>	<b>4,123</b>	<b>(102,929)</b>
Personnel	(21,448)	2,676	(18,772)	(23,450)	4,123	(19,327)
Material	(2,152)		(2,152)	(9,610)		(9,610)
Services	(48,040)		(48,040)	(51,594)		(51,609)
Provisions	(31,130)		(31,130)	(12,732)		(12,732)
Others	(3,112)		(3,112)	(9,651)		(9,651)
<b>EBITDA</b>	<b>100,839</b>	<b>18,025</b>	<b>118,864</b>	<b>95,914</b>	<b>37,849</b>	<b>133,763</b>
Other Operating Revenue/Expenses	(4,575)		(4,575)	(37,263)		(37,263)
Depreciation and Amortization	(25,858)		(25,858)	(20,280)		(20,280)
<b>SERVICE INCOME</b>	<b>70,406</b>	<b>18,025</b>	<b>88,431</b>	<b>38,371</b>	<b>37,849</b>	<b>76,220</b>
<b>FINANCIAL INCOME</b>	<b>(31,382)</b>	<b>2,214</b>	<b>(29,168)</b>	<b>(9,281)</b>	<b>155</b>	<b>(9,126)</b>
Financial Revenue	23,952	2,214	26,166	24,035	155	24,190
Financial Expenses	(55,334)		(55,334)	(33,316)		(33,316)
<b>RESULT BEFORE INCOME TAX</b>	<b>39,024</b>	<b>20,239</b>	<b>59,263</b>	<b>29,090</b>	<b>38,004</b>	<b>67,094</b>
Social Contribution	(9,208)		(9,208)	(7,414)		(7,414)
Income Tax	(2,299)		(2,299)	(3,157)		(3,157)
Deferred Taxes	2,294	(5,971)	(3,677)	(11,350)		(11,350)
SUDENE Incentive	2,717		2,717	3,157		3,157
<b>PROFIT SHARING</b>	<b>2,676</b>	<b>(2,676)</b>	<b>-</b>	<b>4,123</b>	<b>(4,123)</b>	<b>-</b>
<b>NET INCOME</b>	<b>35,205</b>	<b>11,592</b>	<b>46,797</b>	<b>14,450</b>	<b>33,881</b>	<b>48,331</b>

A detailed display of the accounts that make up the adjustments in the Supply of Energy made during 4Q11 an 4Q10 can be seen below.

ADJUSTMENTS IN ELECTRICITY SALES	4Q10	4Q11
Low Income Assets	-	26,823
PLPT - Program Light for All	4,352	3,733
CVA Basic Network Constitution	1,590	-
CVA Energy Purchase Constitution	1,685	8,397
CVA Proinfa Constitution	-	1,285
CVA Charges Services System Constitution	(4,613)	900
CVA Financial Constitution	9,804	(1,100)
CVA Energy Purchase Amortization	(6)	(1,520)
CVA Amortization Others	(47)	(12)
CVA Overpurchase Amortization	-	(3,612)
CVA Financial Exposure Amortization	-	(661)
CVA Basic Network Amortization	920	(521)
CVA Charges Services System Amortization	-	(561)
CVA Network Usage	310	29
CCEE Supply	45	-
<b>TOTAL</b>	<b>14,040</b>	<b>33,180</b>

**ANNEX 3 – INCOME STATEMENT PER COMPANY (R\$MM)**

- ▶ The following table reflects Equatorial's consolidation process, i.e. the sum of Equatorial Holding + 100% of Equatorial Soluções (which includes 51% of Sol Energias) + 100% of CEMAR + 25% of Geramar + Eliminations.
- ▶ The "Minority Interest" line contains an adjustment so that the net income of each company in Equatorial's consolidated result reflects its real ownership interest in the companies (65.11%).

INCOME STATEMENT PER COMPANY (R\$ MM)	Equatorial Holding	Geramar 25%	Equatorial Soluções 100%	CEMAR 100%	Eliminations	Equatorial Consolidated
<b>GROSS OPERATING REVENUES</b>	<b>0.6</b>	<b>11.1</b>	<b>25.2</b>	<b>737.8</b>	<b>-</b>	<b>774.7</b>
Electricity Sales to Final Consumer	-	10.7	20.2	544.3	-	575.3
Electricity Supply	-	-	-	(2.1)	-	(2.1)
Emergency Capacity Charges	-	-	-	4.3	-	4.3
Construction Revenues	-	-	-	165.6	-	165.6
Other Revenues	0.6	0.4	5.0	25.7	-	31.6
<b>DEDUCTIONS FROM OPERATING REVENUES</b>	<b>(0.1)</b>	<b>(1.0)</b>	<b>(0.4)</b>	<b>(171.0)</b>	<b>-</b>	<b>(172.5)</b>
<b>NET OPERATING REVENUES</b>	<b>0.5</b>	<b>10.1</b>	<b>24.8</b>	<b>566.9</b>	<b>-</b>	<b>602.3</b>
<b>ELECTRICITY COSTS</b>	<b>-</b>	<b>(2.1)</b>	<b>(18.0)</b>	<b>(330.0)</b>	<b>-</b>	<b>(350.3)</b>
Electricity Purchased for Resale	-	(1.9)	(18.0)	(148.8)	-	(168.6)
Transmission and Distribution Network Usage Charges	-	(0.2)	-	(15.8)	-	(16.0)
Construction Costs	-	-	-	(165.6)	-	(165.6)
Other non-manageable expenses	-	-	-	0.2	-	0.2
<b>OPERATING COSTS/EXPENSES</b>	<b>(1.9)</b>	<b>(0.3)</b>	<b>(4.8)</b>	<b>(102.9)</b>	<b>-</b>	<b>(110.1)</b>
Personnel	(1.3)	(0.1)	(0.4)	(19.3)	-	(21.1)
Material	(0.0)	-	0.0	(9.6)	-	(9.6)
Services	(0.4)	(0.1)	(2.5)	(51.6)	-	(54.6)
Provisions	-	-	-	(12.7)	-	(12.7)
Others	(0.2)	(0.2)	(1.9)	(9.8)	-	(12.1)
<b>EBITDA</b>	<b>(1.4)</b>	<b>7.6</b>	<b>2.0</b>	<b>133.8</b>	<b>-</b>	<b>142.1</b>
Other Operating Revenue/Expenses	-	-	-	(37.3)	-	(37.3)
Depreciation and Amortization	-	(1.2)	(0.0)	(20.3)	-	(21.5)
<b>SERVICE INCOME</b>	<b>(1.4)</b>	<b>6.4</b>	<b>2.0</b>	<b>76.2</b>	<b>-</b>	<b>83.3</b>
<b>EQUITY INCOME</b>	<b>34.8</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(36.9)</b>	<b>(2.1)</b>
Equity Income	36.9	-	-	-	(36.9)	-
Goodwill Amortization	(2.1)	-	-	-	-	(2.1)
<b>FINANCIAL INCOME</b>	<b>0.5</b>	<b>(2.6)</b>	<b>0.1</b>	<b>(9.1)</b>	<b>-</b>	<b>(11.1)</b>
Financial Revenue	0.5	0.3	0.2	24.2	-	25.1
Financial Expenses	(0.0)	(2.9)	(0.0)	(33.3)	-	(36.2)
<b>RESULT BEFORE INCOME TAX</b>	<b>33.9</b>	<b>3.9</b>	<b>2.2</b>	<b>67.1</b>	<b>(36.9)</b>	<b>70.2</b>
Social Contribution	(0.0)	(0.3)	(0.1)	(7.4)	-	(7.8)
Income Tax	-	(0.2)	(0.1)	(3.2)	-	(3.5)
Deferred Taxes	-	(0.0)	-	(11.3)	-	(11.4)
SUDENE Incentive	-	-	-	3.2	-	3.2
<b>MINORITY INTERESTS</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(16.9)</b>	<b>(16.9)</b>
<b>NET INCOME</b>	<b>33.9</b>	<b>3.3</b>	<b>2.0</b>	<b>48.3</b>	<b>(53.8)</b>	<b>33.7</b>



**ANNEX - 4 – BALANCE SHEET (R\$MM)**

<b>ASSETS (R\$ MM)</b>	<b>4Q10</b>	<b>3Q11</b>	<b>4Q11</b>
<b>CURRENT</b>	<b>1,143.3</b>	<b>847.2</b>	<b>1,065.2</b>
Cash and Cash Equivalents	550.1	218.5	448.4
Consumers and Resellers	409.9	432.6	456.8
Inventory	8.0	8.6	8.8
Taxes Recoverable	85.4	72.5	80.4
Low Income	17.4	30.7	15.8
Other Accounts Receivable	72.5	84.2	55.0
<b>LONG TERM ASSETS</b>	<b>418.3</b>	<b>470.7</b>	<b>417.2</b>
Consumers and Resellers	58.2	68.8	70.0
Taxes Recoverable	51.0	48.1	49.8
Deferred Taxes - Income Tax / Social Contribution	148.0	200.8	75.9
Indemnifiable Financial Asset	50.4	21.0	79.2
Other Accounts Receivable	110.7	132.0	142.3
<b>FIXED ASSETS</b>	<b>1,749.0</b>	<b>1,906.1</b>	<b>1,928.1</b>
Investments	0.2	0.2	0.3
Goodwill	1,748.8	1,905.9	1,927.8
<b>TOTAL ASSETS</b>	<b>3,310.7</b>	<b>3,224.1</b>	<b>3,410.4</b>

<b>LIABILITIES AND SHAREHOLDERS' EQUITY (R\$ MM)</b>	<b>4Q10</b>	<b>3Q11</b>	<b>4Q11</b>
<b>CURRENT</b>	<b>700.7</b>	<b>655.5</b>	<b>798.6</b>
Suppliers	174.0	176.4	189.2
Salaries	7.7	10.2	8.2
Dividends / Interest on Equity	61.2	0.5	54.8
Taxes and Social Contribution	75.1	66.5	79.5
Loans and Financing	195.8	238.3	283.2
Debentures	66.9	57.6	65.4
Public Lighting	13.5	12.2	14.5
Provision for Contingencies	38.1	39.1	35.8
Others	68.4	54.7	67.9
<b>LONG TERM LIABILITIES</b>	<b>1,339.0</b>	<b>1,306.5</b>	<b>1,353.3</b>
Taxes and Social Contribution	84.3	152.5	37.7
Debentures	253.1	201.9	199.1
Loans and Financing	849.9	785.7	942.6
Provision for Contingencies	118.7	138.6	146.2
Others	33.0	27.7	27.6
<b>MINORITY INTERESTS</b>	<b>317.2</b>	<b>335.9</b>	<b>336.4</b>
<b>SHAREHOLDERS EQUITY</b>	<b>953.8</b>	<b>926.2</b>	<b>922.1</b>
Capital Stock	566.8	566.8	566.8
Profit Reserves	414.0	260.2	355.3
Retained Earnings/Accumulated Deficit	(27.0)	99.1	-
<b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>3,310.7</b>	<b>3,224.1</b>	<b>3,410.4</b>

**ANNEX 5 – STATEMENT OF LOANS AND FINANCING**

Considering 100% of CEMAR + 25% of Geramar + 100% of Equatorial Soluções

LOANS AND FINANCING LINES (R\$ MM)	4Q10				4Q11			
	S. T. - Charges	S. T. - Principal	L. T.	Total	S. T. - Charges	S. T. - Principal	L. T.	Total
<b>FOREIGN CURRENCY</b>	<b>77</b>	<b>670</b>	<b>7,274</b>	<b>8,020</b>	<b>80</b>	<b>554</b>	<b>7,631</b>	<b>8,265</b>
National Treasury	77	670	7,274	8,020	80	554	7,631	8,265
Others	8,932	121,456	842,447	972,834	9,084	210,970	934,950	1,155,004
<b>DOMESTIC CURRENCY</b>	<b>18,316</b>	<b>261,749</b>	<b>1,393,628</b>	<b>1,673,692</b>	<b>19,169</b>	<b>425,097</b>	<b>1,513,114</b>	<b>1,957,380</b>
Eletrobrás	8,932	69,655	460,820	539,406	9,046	143,340	513,469	665,855
Financial Institutions	376	69,968	83,087	153,431	959	70,232	57,065	128,256
Debt with Pension Fund	9,009	122,126	849,720	980,855	9,164	211,525	942,580	1,163,269
<b>SUB TOTAL - LOANS AND FINANCING</b>	<b>18,393</b>	<b>262,418</b>	<b>1,400,901</b>	<b>1,681,712</b>	<b>19,249</b>	<b>425,652</b>	<b>1,520,745</b>	<b>1,965,645</b>
Debentures	9,009	185,167	1,063,560	1,257,736	70,754	211,525	1,102,960	1,385,239
<b>DEBT TOTAL</b>	<b>27,401</b>	<b>447,585</b>	<b>2,464,462</b>	<b>2,939,448</b>	<b>90,003</b>	<b>637,176</b>	<b>2,623,705</b>	<b>3,350,885</b>

C.P. = Short Term / L.P. = Long Term

Considering 65.11% of CEMAR + 25% of Geramar + 100% of Equatorial Soluções

LOANS AND FINANCING LINES (R\$ MM)	4Q10				4Q11			
	S. T. - Charges	S. T. - Principal	L. T.	Total	S. T. - Charges	S. T. - Principal	L. T.	Total
<b>FOREIGN CURRENCY</b>	<b>50</b>	<b>436</b>	<b>4,736</b>	<b>5,222</b>	<b>52</b>	<b>361</b>	<b>4,968</b>	<b>5,381</b>
National Treasury	50	436	4,736	5,222	52	361	4,968	5,381
Others	5,815	79,078	548,506	633,400	5,915	137,360	608,734	752,008
<b>DOMESTIC CURRENCY</b>	<b>12,056</b>	<b>192,858</b>	<b>929,941</b>	<b>1,134,855</b>	<b>12,815</b>	<b>299,031</b>	<b>1,000,018</b>	<b>1,311,863</b>
Eletrobrás	5,815	45,351	300,034	351,200	5,890	93,327	334,313	433,529
Financial Institutions	376	67,992	76,665	145,033	959	67,983	52,003	120,944
Debt with Pension Fund	5,865	79,514	553,242	638,622	5,967	137,721	613,702	757,390
<b>SUB TOTAL - LOANS AND FINANCING</b>	<b>12,106</b>	<b>193,294</b>	<b>934,676</b>	<b>1,140,077</b>	<b>12,867</b>	<b>299,392</b>	<b>1,004,986</b>	<b>1,317,245</b>
Debentures	5,865	120,560	692,470	818,895	46,067	137,721	718,123	901,911
<b>DEBT TOTAL</b>	<b>17,972</b>	<b>313,853</b>	<b>1,627,147</b>	<b>1,958,972</b>	<b>58,935</b>	<b>437,113</b>	<b>1,723,109</b>	<b>2,219,156</b>

C.P. = Short Term / L.P. = Long Term

**ANNEX 6 – CASH FLOW STATEMENT**

<b>CONSOLIDATED CASH FLOW (R\$MM)</b>	<b>4Q10</b>	<b>1Q11</b>	<b>2Q11</b>	<b>3Q11</b>	<b>4Q11</b>
Cash and Cash Equivalents - Initial Balance	444.7	550.1	511.9	300.2	218.6
<b>CF from Operating Activities</b>					
<i>Net Income</i>	34.6	34.2	44.3	47.5	34.1
<i>(+) Non Cash Expenses</i>	172.0	63.9	42.1	52.1	45.8
<i>Changes in Assets</i>	2.0	(40.1)	25.0	(40.2)	(2.6)
<i>Changes in Liabilities</i>	(54.3)	230.9	(78.6)	35.8	60.5
<b>(=) Cash Flow from Operating Activities</b>	<b>154.2</b>	<b>288.9</b>	<b>32.7</b>	<b>95.1</b>	<b>137.9</b>
<b>CF from Investments</b>					
Fixed Assets	(114.4)	(73.5)	(111.8)	(130.9)	(183.5)
Others	10.6	(246.1)	(2.7)	(6.6)	15.3
<b>(=) Cash Flow from Investments</b>	<b>(103.8)</b>	<b>(319.6)</b>	<b>(114.5)</b>	<b>(137.5)</b>	<b>(168.1)</b>
<b>CF from Financing</b>					
<i>Own Financing Activities</i>					
Loans and Financing	100.0	(9.5)	70.1	(39.3)	260.1
Dividends	-	(0.0)	(199.9)	-	-
Adjustment in Shareholders Equity (Law 11,638/2	(44.9)	-	-	-	-
Capital Increase	(0.1)	2.0	0.0	0.0	0.0
Subsidies	-	-	-	-	-
<b>(=) Cash Flow from Financing</b>	<b>54.9</b>	<b>(7.5)</b>	<b>(129.9)</b>	<b>(39.2)</b>	<b>260.1</b>
<b>(=) Quarterly Cash Flow</b>	<b>105.4</b>	<b>(38.2)</b>	<b>(211.6)</b>	<b>(81.6)</b>	<b>229.9</b>
Cash and Cash Equivalents - Final Balance	550.1	511.9	300.2	218.6	448.4