

Rio de Janeiro, February 12, 2015 - Equatorial Energia S.A. (BM&FBOVESPA: EQTL3) announces its results for the fourth quarter and the twelve months of 2014 (4Q14 e 2014).

Equatorial is a holding company with investments in Companhia Energética do Maranhão (CEMAR), Centrais Elétricas do Pará (CELPA), Geramar and Equatorial Soluções. Equatorial holds a 65.11% interest in CEMAR, the electricity distributor for the entire state of Maranhão, and 96.18% in CELPA, the electricity distributor for the entire state of Pará. It also holds a 25% interest in Geramar, the company responsible for the construction and operation of two thermoelectric plants in Maranhão with a combined installed capacity of 330MW. In the service segment, Equatorial holds a 100% interest in Equatorial Soluções. Non-financial information relating to Equatorial Energia and its subsidiaries and the PLPT ("Light for All Program"), as well as Management's expectations regarding the future performance of the Company and its subsidiaries were not reviewed by independent auditors.

**CEMAR'S DEMAND FOR ENERGY INCREASES 6.2%, AND CELPA'S, 8.4%.  
CELPA'S TOTAL LOSSES OVER REQUIRED ENERGY (12 MONTHS) WERE REDUCED TO 31.2%.**

**1. FINANCIAL AND OPERATING HIGHLIGHTS**

- ▶ CEMAR's **total billed energy volume** reached 1,529 GWh in 4Q14, 6.2% higher than in 4Q13. The total volume distributed by CELPA (captive and free markets) totaled 2,151 GWh in 4Q14, representing growth of 8.4% YoY.
- ▶ **Net operating revenues (NOR)** in 4Q14 reached R\$2,425 million, 82.4% higher than 4Q13's NOR.
- ▶ In 4Q14, **Consolidated Accounting EBITDA** was R\$777 million, against R\$131 million positive in 4Q13, increase mostly explained by the recognition of regulatory assets as of this quarter.
- ▶ The **net result** of the quarter was R\$526 million, versus losses of R\$62 million reported in the 4Q13.
- ▶ In 4Q14, Equatorial's consolidated **investments** totaled R\$487 million, 86.6% higher than those made in 4Q13.
- ▶ In 4Q14, CEMAR's **DEC** and **FEC** indexes (accumulated over the last 12 months) were 17.0 hours and 11.0 times respectively. In CELPA, these same indexes closed the quarter with improvements of 33.4% and 21.1%, respectively.
- ▶ In CEMAR, **energy losses** of the last 12 months ending 3Q14 represented 17.6% of the required energy, an increase of 0.3 percentage points compared to 17.3% recorded in 3Q14. In CELPA, total losses ended the year at 31.2% of the required energy, a decrease of 0.5 percentage points compared to the 31.7% recorded in 3Q14.
- ▶ At a meeting held today, the Board of Directors is proposing the distribution of R\$ 152.804 million in dividends, that already considers the R\$ 59.534 million in interest on equity announced by the Company on 19 December 2014. The total amount to be distributed is R\$ 0.77 per share.
- ▶ In January 2015, Celpa made the rollover of loans with Citibank in foreign currency (with linked swaps) amounting to US\$ 112.5 million (R\$ 293.6 million) with new maturity in February / 2018, the original maturity was in November / 2015.

FINANCIAL DATA (R\$MM)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Total Net Operating Revenue	1,329	1,670	2,425	82.4%	4,715	6,773	43.7%
Accounting EBITDA	131	450	776	493.3%	586	1,298	121.6%
Accounting EBITDA (LTM)	608	652	1,299	113.6%	608	1,299	113.6%
Regulatory EBITDA	147	387	194	32.3%	652	1,117	71.3%
Regulatory EBITDA (LTM)	652	1,070	1,117	71.3%	652	1,117	71.3%
EBITDA Margin (% net revenues)	9.8%	27.0%	32.0%	225.3%	12.4%	19.2%	6.7 p.p.
Net Income	(62)	282	526	N/A	69	638	829.2%
Profit Margin (% net revenues)	-4.7%	16.9%	21.7%	26.3 p.p.	1.5%	9.4%	7.9 p.p.
Net Income per Share (R\$ / share)	(0.57)	1.42	2.65	N/A	0.63	3.21	411.4%
<b>Investments</b>							
CEMAR	102	85	99	-3.5%	296	316	6.9%
PLPT (CEMAR)	11	21	10	-6.8%	29	72	150.5%
CELPA	111	141	307	176.5%	361	699	93.4%
PLPT (CELPA)	37	76	71	92.8%	59	220	271.1%
Geramar	0	0	0	41.6%	0	1	94.9%
<b>T total</b>	261	323	487	86.6%	745	1,308	75.5%
Net Debt	1,189	1,453	1,543	29.8%	1,189	1,543	29.8%
Net Debt / Regulatory EBITDA (LTM)	1.8	1.4	1.4	-0.4 x	1.8	1.4	-0.4 x

	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
<b>Distribution</b>							
Billed Energy (GWh)							
CEMAR	1,440	1,488	1,529	6.2%	5,288	5,704	7.9%
CELPA	1,985	2,087	2,151	8.4%	7,250	8,098	11.7%
Consumers (000)							
CEMAR	2,126	2,179	2,198	3.4%	2,126	2,198	3.4%
CELPA	2,031	2,143	2,183	7.5%	2,031	2,183	7.5%

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## 2. OPERATING PERFORMANCE

The operating information contained in this section is pro forma and reflects 100% of the operations of CEMAR and 100% of the operations of CELPA.

### 2.1 OPERATING PERFORMANCE – CEMAR

#### ELECTRIC ENERGY SALES

In 4Q14, energy sales increased 6.2% over the same quarter of the previous year, reaching 1,529 GWh. The growth observed during the quarter was a result of the expansion of the client base of 3.4% in the quarter, the combat of energy losses and the increase in per capita consumption, reflection of the investments which are being made in Maranhão.

CONSUMPTION SEGMENTS * (MWh)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Residential	690,103	717,308	742,978	7.7%	2,563,490	2,785,687	8.7%
Industrial	142,688	133,331	139,893	-2.0%	497,447	512,817	3.1%
Commercial	287,226	306,970	318,939	11.0%	1,062,255	1,183,193	11.4%
Others	320,317	330,886	327,181	2.1%	1,164,727	1,222,095	4.9%
<b>TOTAL</b>	<b>1,440,335</b>	<b>1,488,494</b>	<b>1,528,991</b>	<b>6.2%</b>	<b>5,287,920</b>	<b>5,703,792</b>	<b>7.9%</b>

\* Does not include sales to CEPISA and own consumption.

#### ENERGY BALANCE

The volume of required energy by CEMAR's grew 7.6% over the same quarter in the previous year, while the national's load and Northern's load dropped 0.6% and 4.0% respectively.

GWh	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Brazil's Load (*)	135,503	129,433	134,720	-0.6%	526,166	538,162	2.3%
Northern's Load (*)	21,007	19,662	20,159	-4.0%	81,341	81,270	-0.1%
CEMAR's Load (*)	1,745	1,814	1,879	7.6%	6,553	6,936	5.9%

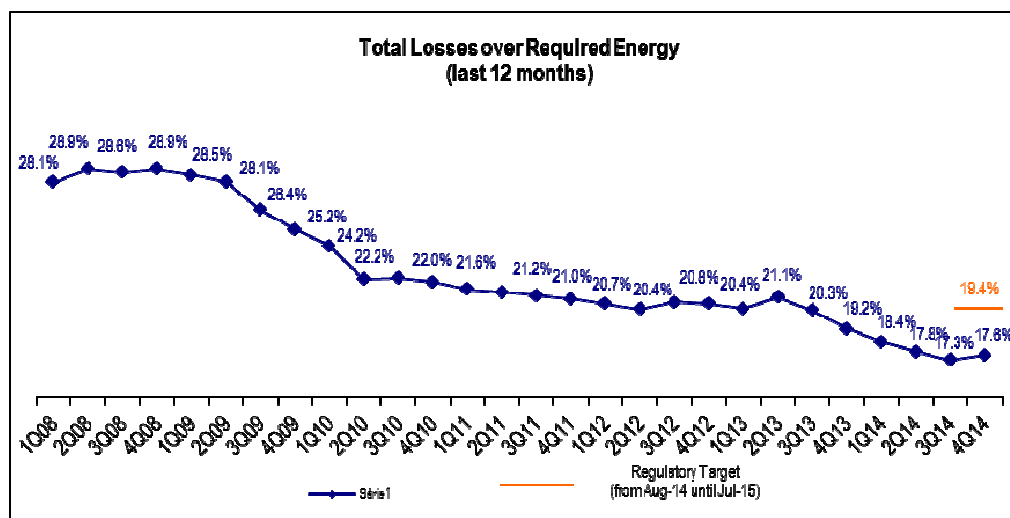
(\*) Data from Sistema Interligado Nacional

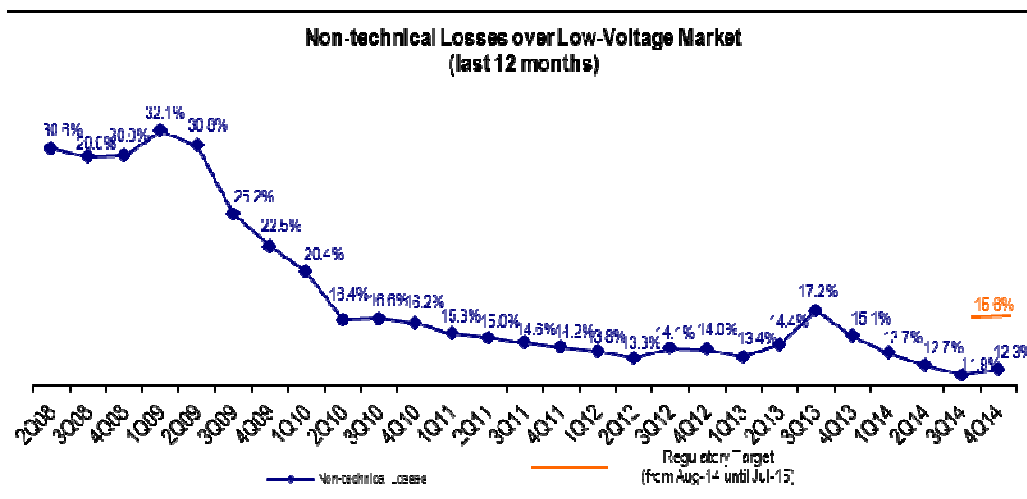
Source: ONS and CEMAR

#### ENERGY DISTRIBUTION LOSSES

With the implementation of new phase of the Company's Losses Combat Plan, total losses for the 12 months ending in 4Q14 represented 17.6% of the energy required, 0.3 percentage points above the indicator on the end of the last quarter, whereas non-technical losses in the low-voltage market were 12.3%, an increase of 0.4 percentage points compared to 4Q14.

Despite our belief in the further reduction of the energy losses, given that the current level is already considered low and taking into account the fact that technical losses over required energy are currently at 9.86%, it should be noted a certain volatility in the short term, meanwhile, we are reassessing the Energy Losses Reduction Plan to further understand which should be a sustainable level in the long term.



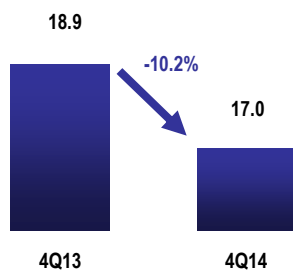


**QUALITY INDICATORS – DEC AND FEC**

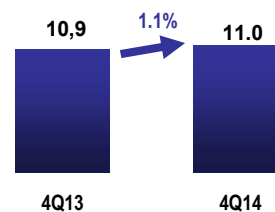
The quality and efficiency of the distribution concessionaires' networks is measured by the DEC (Duration Equivalent of Interruption per Consuming Unit that measures the equivalent length of interruptions per consumer, measured in hours per consumer for a given period) and FEC (Frequency Equivalent of Interruption per Consuming Unit, measured as the number of interruptions per consumer for a given period).

At the close of 4Q14, the 12-month DEC stood at 17.0 hours, compared to 18.9 hours at the end of 4Q13, a decrease of 10.2%. The FEC indicator (accumulated 12-month period) at the end of 4Q14, was 11.0 times, representing a 1.1% increase in 4Q13's rate. The continued reduction in the indicators is the result of improvements in internal processes and investments made by the Company in recent years.

DEC (hours): Last 12 months



FEC (times): Last 12 months



## 2.2 OPERATING PERFORMANCE – CELPA

### ELECTRIC ENERGY SALES

In 4Q14, sales of energy for the captive market grew 8.2% compared to the same quarter of the previous year, reaching 2,053 GWh. This growth can be explained by the following factors: (a) The reduction of energy losses of the Company, to the extent that part of the volume of energy consumed is billed and is also recovered from the past; (b) the per capita consumption growth coupled with the 7.5% increase in new consumers.

CONSUMPTION SEGMENTS * (MWh)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Residential	758,350	867,152	871,811	15.0%	2,757,980	3,317,346	20.3%
Industrial	364,903	346,503	354,810	-2.8%	1,294,265	1,344,526	3.9%
Commercial	445,532	445,746	464,834	4.3%	1,639,171	1,730,683	5.6%
Others	328,569	332,268	361,762	10.1%	1,216,900	1,328,787	9.2%
<b>TOTAL</b>	<b>1,897,354</b>	<b>1,991,669</b>	<b>2,053,216</b>	<b>8.2%</b>	<b>6,908,316</b>	<b>7,721,342</b>	<b>11.8%</b>
Free Consumers	87,476	95,700	97,636	11.6%	342,050	376,313	10.0%
<b>TOTAL (Captive + Free)</b>	<b>1,984,831</b>	<b>2,087,369</b>	<b>2,150,852</b>	<b>8.4%</b>	<b>7,250,367</b>	<b>8,097,655</b>	<b>11.7%</b>

In 4Q14, CELPA's charge grew by 5.0% over the same quarter last year, while domestic charges and Northern's charges varied 0.5% and 0.1%, respectively.

GWh	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Brazil's Load (*)	135,503	129,432	134,778	-0.5%	526,167	538,220	2.3%
Northern's Load (*)	11,292	11,335	11,283	-0.1%	40,234	44,988	11.8%
Celpa's Load (*)	2,990	3,045	3,139	5.0%	11,291	11,824	4.7%

(\*) Data from Sistema Interligado Nacional

Source: ONS and CELPA

### ENERGY BALANCE

The volume of required energy by CELPA's system came to 3,139 GWh in 4Q14, up 5.0% over the same period in the previous year. The volume of energy sold during the quarter rose 7.9% over 4Q13.

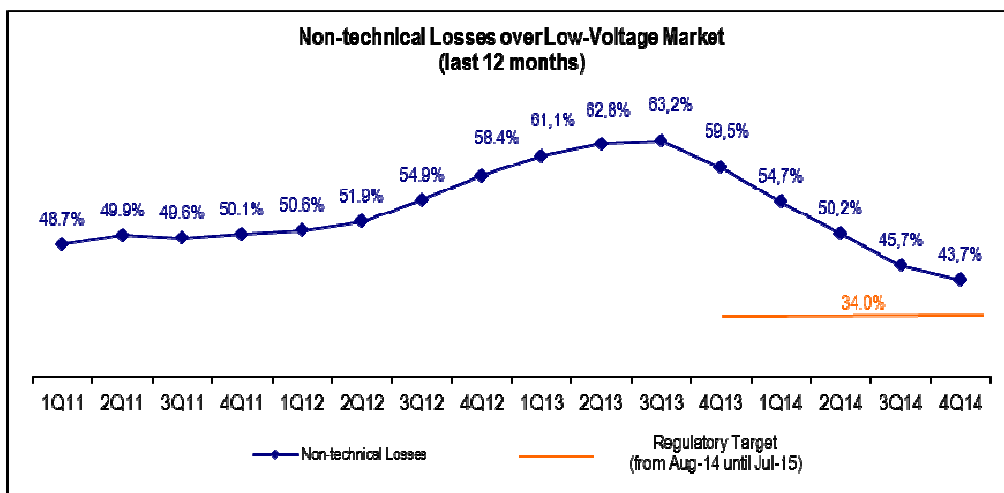
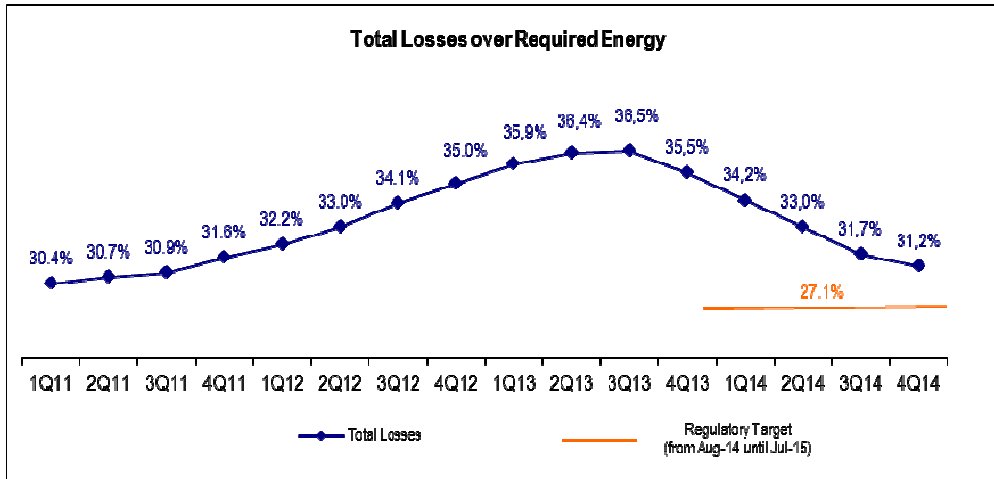
ENERGY BALANCE (MWh)	4Q13	3Q14	4Q14	Var.	2013	2014	Var.
Energy Sales (Captive + Own Consumption)	1,910,597	2,000,297	2,062,270	7.9%	6,940,732	7,754,935	11.7%
Free Market	87,476	95,700	97,636	11.6%	342,050	376,313	10.0%
Total Losses	991,983	948,602	978,659	-1.3%	4,007,868	3,692,534	-7.9%
<b>Required Energy</b>	<b>2,990,056</b>	<b>3,044,599</b>	<b>3,138,565</b>	<b>5.0%</b>	<b>11,290,651</b>	<b>11,823,782</b>	<b>4.7%</b>
Own Generation	120,510	121,301	127,322	5.7%	449,083	468,738	4.4%
Energy Purchase (Contracts)	2,869,545	2,923,298	3,011,243	4.9%	10,841,568	11,355,044	4.7%

(\*) Includes sales to the segments, own consumption and free market.

### ENERGY DISTRIBUTION LOSSES

The total losses of the past 12 months ending in 4Q14 accounted for 31.2% of the required energy, while non-technical losses on the Low Voltage market reached 43.7%.

We highlight the fact that the level of energy losses fell for the fourth consecutive quarter since the beginning of the current Loss Combat Plan in 4Q13. Although we believe it is possible to reduce the current level of energy losses, considering its strong recent fall, it is natural to observe a certain slowdown in its reduction in the short term.

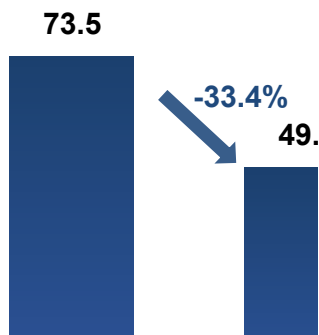


**QUALITY INDICATORS – DEC AND FEC**

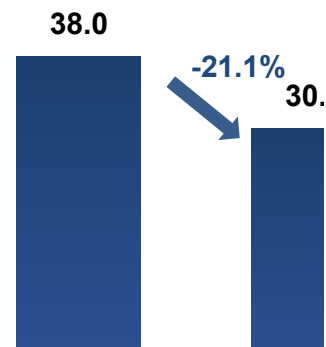
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At the close of 4Q14, the 12-month DEC stood at 49.0 hours that compared to 73.5 hours at the end of 4Q13, suffered a decrease of 33.4%. The FEC indicator (accumulated 12-month period) at the end of 4Q14, was 30.0 times, representing a 21.1% decrease in 4Q13's rate.

DEC (hours): Last 12 months



FEC (times): Last 12 months



### 3. ECONOMIC-FINANCIAL PERFORMANCE - CONSOLIDATED

The information in this section reflects: i) 100% of CEMAR's operations, excluding 34.89% related to minority interests before Net Income, or 65.11% of the total; ii) 100% of CELPA's operations, excluding 3.82% related to minority interests before Net Income, or 96.18% of the total and iii) 100% of Equatorial Soluções.

We highlight that, as from 1Q13, according to the Brazilian accounting rules, the results related to the 25% stake in Geramar were only consolidated in Equatorial's results in the Equity row.

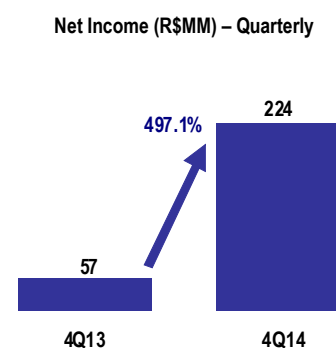
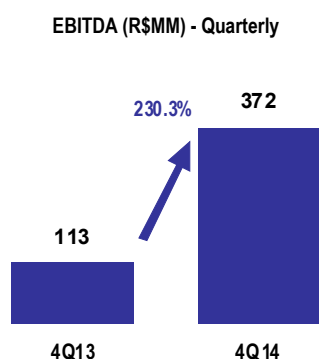
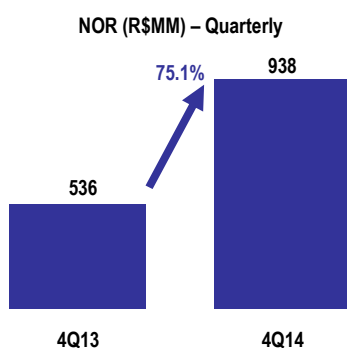
#### 3.1 ECONOMIC-FINANCIAL PERFORMANCE – CONSOLIDATED

Consolidated Income Statement (R\$MM)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Gross Operating Revenues (GOR)	1,754	2,180	3,069	75.0%	6,225	8,749	40.5%
Net Operating Revenues (NOR)	1,329	1,670	2,425	82.4%	4,715	6,773	43.7%
Electric Energy Cost	(930)	(979)	(1,344)	44.5%	(3,108)	(4,447)	43.1%
Operating Costs / Expenses	(269)	(241)	(304)	13.2%	(1,022)	(1,029)	0.7%
<b>EBITDA</b>	<b>131</b>	<b>450</b>	<b>776</b>	<b>493.3%</b>	<b>586</b>	<b>1,298</b>	<b>121.6%</b>
Other Revenues/Operational Expenses	(17)	(17)	(66)	278.6%	(59)	(103)	76.6%
Depreciation	(65)	(86)	(68)	3.7%	(251)	(294)	17.3%
Service Income (EBIT)	48	348	642	1239.5%	276	900	225.8%
Financial Result	(62)	(48)	(81)	31.6%	(219)	(211)	-3.7%
Operating Result	(14)	300	561	N/A	57	689	1104.3%
Goodwill Amortization	3	5	7	179.3%	12	23	85.4%
Earnings Before Taxes (EBT)	(11)	305	568	N/A	69	712	924.9%
Income Tax / Social Contribution	(41)	22	52	N/A	9	69	658.4%
Minority Interests	(10)	(45)	(94)	884.6%	(10)	(143)	1345.4%
<b>Net Income</b>	<b>(62)</b>	<b>282</b>	<b>526</b>	<b>N/A</b>	<b>69</b>	<b>638</b>	<b>829.2%</b>

## 3.2 ECONOMIC-FINANCIAL PERFORMANCE – CEMAR

The economic and financial information in this section reflects 100% of CEMAR's operations.

CEMAR's Income Statement (R\$MM)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Gross Operating Revenues (GOR)	686	719	1,167	70.1%	2,542	3,172	24.8%
Net Operating Revenues (NOR)	536	545	938	75.1%	1,969	2,484	26.2%
Electric Energy Cost	(305)	(280)	(449)	46.9%	(1,049)	(1,449)	38.2%
Operating Costs / Expenses	(118)	(93)	(117)	-0.3%	(426)	(394)	-7.5%
<b>EBITDA</b>	<b>113</b>	<b>172</b>	<b>372</b>	<b>230.3%</b>	<b>494</b>	<b>641</b>	<b>29.8%</b>
Other Revenues/Operational Expenses	(9)	(5)	(13)	38.8%	(35)	(25)	-27.0%
Service Income (EBIT)	74	136	329	342.2%	349	494	41.4%
Financial Result	(32)	(31)	(30)	-5.9%	(108)	(94)	-13.3%
Operational Result	43	105	299	602.8%	241	401	65.8%
Earnings Before Taxes (EBT)	43	105	299	602.8%	241	401	65.8%
Income Tax / Social Contribution	(5)	(3)	(75)	1379.5%	(49)	(66)	33.7%
<b>Net Income</b>	<b>37</b>	<b>102</b>	<b>224</b>	<b>497.1%</b>	<b>192</b>	<b>335</b>	<b>74.1%</b>



### 3.2.1 – OPERATING REVENUES

OPERATING REVENUE - CEMAR	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Energy Sales (MWh)*	1,440,335	1,488,494	1,528,991	6.2%	5,287,920	5,703,792	7.9%
Number of Clients**	2,125,960	2,178,906	2,197,823	3.4%	2,125,960	2,197,823	3.4%
KWh per Client	677	683	696	2.7%	2,487	2,595	4.3%
<b>Gross Operating Revenue (R\$ MM)</b>	<b>503</b>	<b>546</b>	<b>696</b>	<b>38.2%</b>	<b>1,911</b>	<b>2,183</b>	<b>14.3%</b>
Residential	258	278	354	37.2%	992	1,117	12.6%
Industrial	37	38	48	29.5%	141	151	7.0%
Commercial	114	130	166	45.6%	427	519	21.6%
Others	94	100	128	35.5%	351	397	12.9%
Values to receive from Parcel A and other financial items	-	-	288	NA	-	288	NA
Supply	7	0	9	30.8%	62	39	-36.4%
<b>Other Revenues</b>	<b>71</b>	<b>67</b>	<b>81</b>	<b>14.5%</b>	<b>262</b>	<b>279</b>	<b>6.6%</b>
Low Income	47	49	58	24.1%	190	198	3.9%
Irrigantes	3	9	10	227.4%	28	37	34.9%
Network Usage	1	1	1	21.7%	3	4	35.7%
Other Operating Revenues	20	8	12	-41.5%	41	39	-2.8%
<b>Construction Revenues</b>	<b>105</b>	<b>105</b>	<b>93</b>	<b>-11.5%</b>	<b>308</b>	<b>382</b>	<b>24.2%</b>
<b>Deductions from Operating Revenues</b>	<b>(151)</b>	<b>(174)</b>	<b>(229)</b>	<b>52.2%</b>	<b>(573)</b>	<b>(688)</b>	<b>19.9%</b>
<b>Net Operating Revenues</b>	<b>536</b>	<b>545</b>	<b>938</b>	<b>75.1%</b>	<b>1,969</b>	<b>2,484</b>	<b>26.2%</b>

\* Does not consider own consumption and supply to CEPISA

\*\* Excludes own consumption facilities

In 4Q14, Gross Revenue from energy sales increased 38.2%, mainly influenced by: i) the tariff adjustment occurred in August 2014, where the average effect perceived by consumers was 24.12%, and; ii) growth of 6.2% in the volume of energy sold in the quarter. The Net revenue reached R\$938 million (R\$845 million, excluding construction revenues), an increase of 75.1% compared to the same quarter of the previous year, due to the recognition in the quarter of R\$264 million, representing the entire stock of net regulatory assets and liabilities for 2013 and 2014 in line Value to receive in Parcel A.

Due to the convergence of Brazilian accounting rules with international financial reporting standards (IFRS), as of 2010 revenue from construction was recognized under Gross Revenue, with an impact on NOR, but no impact on EBITDA or Net Income, as the same amount is discounted in a specific line under Non-Manageable Costs. In 4Q14, R\$93 million was recognized, versus R\$105 million in 3Q13.



### 3.2.2 – COSTS AND EXPENSES

In 4Q14, total costs and expenses, manageable and non-manageable, not including depreciation and amortization was R\$449 million (R\$356 million, excluding construction costs) equivalent to 61.6% of net revenues, a decrease of 19.0 p.p. compared to the percentage of 80.7% in 4Q13, largely explained by the 46.9% growth of non-manageable costs and expenses.

#### Manageable Operating Costs and Expenses

In 4Q14, manageable costs and expenses, including costs for Personnel, Materials, Outsourced Services and Others – PMSO, not including PDA (Provision for Doubtful Accounts), provisions for contingencies and other non-operating costs, reached R\$96 million, a decrease of 9.6% compared to the results presented in 4Q13.

In this quarter, personnel expenses totaled R\$26 million, 14.7% less than the results reported in 3Q13 of R\$31 million. Expenses for materials totaled R\$4 million in 4Q14, compared to the R\$10 million in 4Q13, as we didn't have the installation of the Metering (box that houses the power meters) costs as last year.

Expenses for third party services in 4Q14 showed an increase of 4.2% in comparison to the results shown in 4Q13, closing the quarter at R\$61 million. Among its main accounts, we highlight: (i) electrical services such as call services, pruning, maintenance and range cleaning, which totaled R\$16.7 million in the quarter; (ii) third party call center and answering services, totaling R\$6.9 million in the quarter, and (iii) billing and collection services amounting to R\$13.3 million

In 4Q13, there was an accounting of R\$2.7 million in cost of Metering sales, whose equivalent revenue is accounted in Other Income.

R\$ MM	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Personnel	31	23	26	-14.7%	98	97	-1.2%
Material	10	2	4	-56.4%	16	12	-24.1%
Third Party Services	59	55	61	4.2%	233	221	-5.3%
Others	7	4	5	-34.3%	20	16	-16.1%
<b>PMSO</b>	<b>106</b>	<b>84</b>	<b>96</b>	<b>-9.6%</b>	<b>367</b>	<b>346</b>	<b>-5.7%</b>
<i>% Net Revenues (without Construction Costs)</i>	<b>24.7%</b>	<b>19.2%</b>	<b>11.4%</b>	<b>-13.3 p.p.</b>	<b>18.6%</b>	<b>13.9%</b>	<b>-4.7 p.p.</b>
Provisions	11	8	21	86.5%	59	48	-19.2%
<i>PDA and Losses</i>	5	3	18	255.5%	39	32	-18.0%
<i>% Gross Operating Revenue (without Construc</i>	0.8%	0.5%	1.6%	0.7 p.p.	1.7%	1.1%	-0.5 p.p.
Provision for Contingencies and Others	6	5	4	-44.1%	20	16	-21.4%
Other Operating Expenses/Revenues	9	5	13	38.8%	35	25	-27.0%
<b>MANAGEABLE COSTS AND EXPENSES</b>	<b>127</b>	<b>97</b>	<b>129</b>	<b>1.9%</b>	<b>461</b>	<b>419</b>	<b>-9.2%</b>
<i>% Net Revenues (without Construction Costs)</i>	<b>29.5%</b>	<b>22.2%</b>	<b>15.3%</b>	<b>-14.1 p.p.</b>	<b>23.4%</b>	<b>16.9%</b>	<b>-6.5 p.p.</b>
Purchased Energy and Transportation	196	334	446	127.8%	841	1,429	69.9%
Recovery of CDE Expenses	(7)	(178)	(66)	784.8%	(150)	(381)	153.6%
Connection and Network Usage Charges	11	17	(26)	N/A	46	15	-67.2%
Construction Costs	105	105	93	-11.5%	308	382	24.2%
Other Costs	1	1	1	6.2%	4	4	-4.8%
<b>NON-MANAGEABLE COSTS AND EXPENSES</b>	<b>305</b>	<b>280</b>	<b>449</b>	<b>46.9%</b>	<b>1,049</b>	<b>1,449</b>	<b>38.2%</b>
<i>% Net Revenues (without Construction Revenues)</i>	<b>70.9%</b>	<b>63.8%</b>	<b>53.1%</b>	<b>-17.8 p.p.</b>	<b>53.3%</b>	<b>58.3%</b>	<b>5.1 p.p.</b>
<b>TOTAL</b>	<b>432</b>	<b>378</b>	<b>578</b>	<b>33.7%</b>	<b>1,510</b>	<b>1,868</b>	<b>23.7%</b>
<b>Total (%NOR.)</b>	<b>80.7%</b>	<b>69.3%</b>	<b>61.6%</b>	<b>-19 p.p.</b>	<b>76.7%</b>	<b>75.2%</b>	<b>-1.5 p.p.</b>

In 4Q14, the level of Provision for Doubtful Accounts and Losses reported was R\$18 million, or 1.6% of the GOR, a level that was 0.7 p.p. higher than was reported for the same quarter of the previous year.

CEMAR reached a total of 1,867 clients per employee in 4Q14, a 2.7% improvement in comparison with the number presented during the same period of the previous year, of 1,818 clients per employee. With regard to the PMSO per client, there was a decrease of 12.5%, representing a cost of R\$44 per client during the quarter.

### 3.2.3 – EBITDA

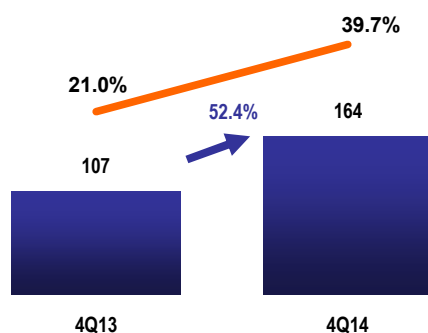
In 4Q14, the Accounting EBITDA (CVM) reached R\$360 million, compared to the R\$104 million in the same quarter last year, an increase of 247.7% .

Considering the formation or amortization of regulatory assets and liabilities we reach the Regulatory EBITDA of R\$164 million in 4Q14, an increase of 52.4% compared to 4Q13's figures due to the impact of the Tariff Review and the growth in the volume of billed energy.

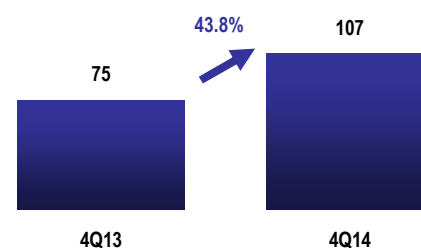
EBITDA (R\$ million)	4Q13	3Q14	4Q14	Chg.	2013	2014	Var.
Service Income	74	136	329	342.2%	349	494	41.4%
Depreciation e Amortization	29	31	30	4.2%	110	122	11.0%
<b>Accounting EBITDA (CVM)*</b>	<b>104</b>	<b>167</b>	<b>359</b>	<b>247.0%</b>	<b>459</b>	<b>616</b>	<b>34.1%</b>
Other Operating Revenues/Expenses	9	5	13	38.8%	35	25	-27.0%
<b>Accounting EBITDA</b>	<b>113</b>	<b>172</b>	<b>372</b>	<b>230.3%</b>	<b>494</b>	<b>641</b>	<b>29.8%</b>
Net Regulatory Assets/Liabilities	(5)	(31)	(208)	3926.2%	66	(69)	-205.1%
<b>Regulatory EBITDA</b>	<b>107</b>	<b>141</b>	<b>164</b>	<b>52.4%</b>	<b>560</b>	<b>572</b>	<b>2.2%</b>

\* Calculated in accordance with the Instruction CVM 527/12

Regulatory EBITDA (R\$MM) and EBITDA Margin: Quarterly



Regulatory EBITDA (R\$) per MWh: Quarterly



### 3.2.4 – FINANCIAL RESULTS

In 4Q14, the net financial result was negative in R\$30 million, against a negative R\$ 32 million in 4Q13.

With the raising of debt made via operation 4,131, in dollars with swap already hired in October saw the accounting of R\$ 220 million in Other Financial Income and R\$ 211 million in Other Financial Expenses, whose net profit was R\$ 9 million related to the swap transaction.

R\$ MM	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Financial Income	16	19	30	86.7%	39	86	121.6%
Fine charged on Energy Sale	14	14	17	16.6%	71	71	-1.2%
Other Financial Revenues	4	3	222	-5495.0%	9	228	2426.2%
New Replacement Value (NRV) Revenue	-	-	-	N/A	12	0	N/A
<b>Financial Revenue</b>	<b>34</b>	<b>36</b>	<b>269</b>	<b>683.0%</b>	<b>131</b>	<b>384</b>	<b>193.3%</b>
Interest on Loans and Financing	(30)	(31)	(38)	26.9%	(112)	(132)	17.5%
Monetary and Exchanging Variations	(15)	(18)	(22)	46.0%	(31)	(59)	86.9%
Other Financial Expenses	(12)	(12)	(239)	1895.4%	(61)	(275)	351.9%
New Replacement Value (NRV) Expense	(9)	(6)	1	N/A	(34)	(12)	-65.3%
<b>Financial Expenses</b>	<b>(66)</b>	<b>(67)</b>	<b>(299)</b>	<b>351.3%</b>	<b>(239)</b>	<b>(478)</b>	<b>100.0%</b>
<b>Net Financial Result</b>	<b>(32)</b>	<b>(31)</b>	<b>(30)</b>	<b>5.9%</b>	<b>(108)</b>	<b>(94)</b>	<b>13.3%</b>

### 3.2.5 – INCOME TAX AND SOCIAL CONTRIBUTION

At CEMAR, the calculation of Income Tax (IRPJ) and Social Contribution on Net Profits (CSLL) was positively influenced by the following items: i) the tax incentive of a 75% reduction in income tax as a result of the tax benefit from the expansion of installed capacity, obtained from the SUDENE (Superintendence for the Development of the Northeast) in December, 2005, which was extended in 2007 to include the upgrade of all installed capacity, effective through 2021; ii) tax incentives related to accelerated depreciation, obtained from the SUDENE, which allows investments in expansion and modernization of the distribution network to be considered as a fully tax-deductible expense for purposes of calculating income tax immediately (effective through 2018); and, iii) the offset of accrued losses. It should be noted that all items mentioned above are applicable only to income tax.

Effective Income Tax and Social Contribution Rate

Income Tax/ Social Contribution (R\$MM)	4Q13	3Q14	4Q14	2013	2014
<b>EBT ( 1 )</b>	<b>43</b>	<b>105</b>	<b>299</b>	<b>241</b>	<b>401</b>
Income Tax/ Social Contribution Expenses	(5)	(3)	(75)	(49)	(66)
( - ) Deferred Tax Assets	(0)	(11)	55	35	27
<b>= Tax Payable</b>	<b>(5)</b>	<b>(14)</b>	<b>(21)</b>	<b>(14)</b>	<b>(39)</b>
( + ) Fiscal Credits	-	7	-	9	4
<b>= Tax - Cash Basis ( 2 )</b>	<b>(5)</b>	<b>(7)</b>	<b>(21)</b>	<b>(6)</b>	<b>(35)</b>
<b>Effective Tax Rate = ( 2 ) / ( 1 )</b>	<b>12.4%</b>	<b>7.0%</b>	<b>7.0%</b>	<b>2.3%</b>	<b>8.9%</b>

In 4Q14, the result of income tax and social contribution was R\$75 million and, considering the use of deferred tax assets for compensation of R\$55 million, the cash outflow for the payment of such taxes ended up being R\$21 million.

**3.2.6 – NET INCOME**

In 4Q14, CEMAR presented a net income of R\$224 million versus an income of R\$37 million in 4Q13 mainly due to the recognition of the net regulatory assets of R\$264 million.

Adjusting for the recognition of net regulatory assets and liabilities in the quarter, as well as its fiscal impact, adjusted regulatory Net Income reaches R\$77 million, 47.3% higher than in 4Q13.

NET INCOME (R\$ million)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
<b>NET INCOME</b>	<b>37</b>	<b>102</b>	<b>224</b>	<b>497.1%</b>	<b>192</b>	<b>335</b>	<b>74.1%</b>
PMSO Adjustment				N/A	12		N/A
New Replacement Value (NRV/VNR) Adjust	9	6	(1)	N/A	22	12	-48.4%
Energy Purchase Refund				N/A		(9)	N/A
Mismatch of Taxes		14		N/A		14	N/A
Santo Antônio Devolution Effect		(6)		N/A		(6)	N/A
Deduction of Income (REFIS)		2		N/A		2	N/A
Impact on Net Financial Results (REFIS)		14		N/A		14	N/A
Impact on Social Contribution Expenses (REFIS)		1		N/A		1	N/A
<b>Adjusted Accounting Net Income</b>	<b>46</b>	<b>133</b>	<b>223</b>	<b>379.4%</b>	<b>227</b>	<b>362</b>	<b>59.8%</b>
Net Regulatory Assets/Liabilities	6	(21)	(207)	N/A	91	(48)	N/A
Reversal of the adjustment in the PMSO				N/A	(12)		N/A
IT/SC on Net Regulatory Assets			61	N/A		61	N/A
<b>Adjusted Regulatory NET INCOME</b>	<b>52</b>	<b>112</b>	<b>77</b>	<b>47.3%</b>	<b>306</b>	<b>376</b>	<b>22.8%</b>

### 3.3 ECONOMIC-FINANCIAL PERFORMANCE – CELPA

#### 3.3.1 – OPERATING REVENUES

In 4Q14, Gross Revenue from energy sales increased 40.2%, influenced mainly by the 8.2% increase in sales volume and by the tariff adjustment of 34.96% (Average effect perceived by consumers) authorized by ANEEL and applied as of August 07 of this year. Net revenue reached R\$1,377 million (R\$1.132 million, excluding construction revenues), an increase of 87.4% (91.8% growth without construction revenues) compared to the same quarter of the previous year.

Due to the convergence of Brazilian accounting rules with international financial reporting standards (IFRS), as of 2010 revenue from construction was recognized under Gross Revenue, with an impact on NOR, but no impact on EBITDA or Net Income, as the same amount is discounted in a specific line under Non-Manageable Costs. In 4Q14, R\$245 million was recognized, versus R\$144 million in 4Q13. In this quarter, due to the signing of the amendment to the Company's Concession Agreement, there was the recognition of R\$397 million in net regulatory assets and liabilities for the years 2013 and 2014.

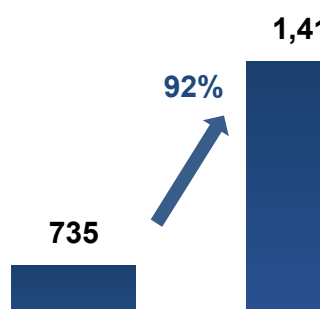
In 3Q14, we had recognized R\$42 million in Other Operating Revenues due to discount obtained by the Company for its adhesion in REFIS. In 4Q14, the reclassification of this revenue was needed, which was eventually transferred to the line of Financial Revenue within the Financial Result.

OPERATING REVENUE - CELPA	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Energy Sales (MWh)*	1,897,354	1,991,669	2,053,216	8.2%	6,908,316	7,721,342	11.8%
Number of Clients**	2,030,533	2,143,463	2,183,027	7.5%	2,030,533	2,183,027	7.5%
KWh per Client	934	929	941	0.7%	3,402	3,537	4.0%
Gross Operating Revenue (R\$ MM)	804	963	1,137	41.4%	2,743	3,731	36.0%
Residential	347	471	512	47.5%	1,164	1,706	46.6%
Industrial	121	145	160	32.7%	403	521	29.3%
Commercial	215	260	293	36.5%	753	955	26.9%
Others	122	145	172	41.4%	424	548	29.4%
(-) Exceeded demand / reactive surplus		(57)	(10)	N/A		(80)	N/A
Supply	17	15	(12)	169.0%	87	40	-54.4%
Other Revenues	34	112	452	1249.3%	146	615	320.7%
Low Income	22	52	59	166.7%	119	191	60.9%
Usó da Rede	1	6	7	849.5%	(2)	25	-1658.3%
Network Usage			397			397	N/A
PIS and COFINS on parcel A			37			37	N/A
Other Operating Revenues	11	54	(48)	N/A	29	(35)	221.9%
Construction Revenues	144	308	245	69.3%	427	859	101.2%
Deductions from Operating Revenues	(263)	(330)	(408)	-54.8%	(908)	(1,256)	-38.4%
Net Operating Revenues	735	1,069	1,414	92.4%	2,495	3,987	59.8%

\* Does not consider own consumption and supply to CEPISA

\*\* Excludes own consumption facilities

Net Operating Revenue – Yearly (R\$MM)



#### 3.3.2. – COSTS AND EXPENSES

In 4Q14, total costs and expenses, manageable and non-manageable, not including depreciation and amortization was R\$1,063 million (R\$818 million, excluding construction costs). Much of the growth can be explained by the order of thermal plants and involuntary exposure to short-term energy market, whose average cost per MWh was higher than the contracted energy in the long term.

It is noteworthy that the cost of purchase and transportation of energy, and industry charges to Parcel A of the energy tariff, and therefore, the same variation due to variation in prices must be passed through to the Company's annual tariff readjustment index (IRT), and should not represent an economic loss for the Company.

This quarter, within Third Party Service, Legal Services accounted for R\$ 18 million in provision for success fee payments to legal proceedings.

In Other Operating Expenses/Revenues in the quarter was R\$57 million expense related to fixed assets write off.

R\$ MM	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Personnel	43	39	42	-3.6%	141	158	11.9%
Profit sharing program (Included in Personnel)	17	5	6	-61.7%	17	20	20.4%
Material	6.32	3	1	-84.7%	15	15	-2.0%
Third Party Services	98	82	109	11.1%	328	350	6.6%
Others	10	10	12	18.4%	53	40	-24.6%
<b>PMSO</b>	<b>153</b>	<b>133</b>	<b>162</b>	<b>5.9%</b>	<b>498</b>	<b>557</b>	<b>12.0%</b>
% Net Revenues (without Construction Revenues/Costs)	<b>26%</b>	<b>17%</b>	<b>14%</b>	<b>-12 p.p.</b>	<b>24%</b>	<b>18%</b>	<b>-6.2 p.p.</b>
Provisions	(11)	14	22	N/A	37	68	84.2%
PDA and Losses	(3)	15	23	N/A	48	73	50.0%
% Gross Operating Revenue (without Construction Revenues)	-0.3%	1.4%	1.4%	1.7 p.p.	1.6%	1.7%	0 p.p.
Provision for Contingencies and Others	1	(1.7)	(1.9)	N/A	(4)	(6)	-53.2%
Pension Plan Provision	(8)	-	1	N/A	(8)	1	-112.4%
Other Operating Expenses/Revenues	8	12	54	545.6%	24	79	229.0%
<b>MANAGEABLE COSTS AND EXPENSES</b>	<b>155</b>	<b>160</b>	<b>239</b>	<b>54.1%</b>	<b>597</b>	<b>709</b>	<b>18.6%</b>
% Net Revenues (without Construction Revenues/Costs)	<b>26.3%</b>	<b>21%</b>	<b>20%</b>	<b>-5.8 p.p.</b>	<b>28.9%</b>	<b>22.7%</b>	<b>-6.2 p.p.</b>
Purchased Energy and Transportation	405	309	622	53.5%	1,338	1,848	38.1%
Connection and Network Usage Charges	17	30	(35)	N/A	70	33	-52.4%
Construction Costs	144	308	245	69.3%	427	859	101.2%
Subvention CCC	(81)	(80)	(82)	-2.1%	(309)	(298)	3.4%
Raw Material for Power Generation	80	69	74	-7.2%	283	269	-4.9%
<b>NON-MANAGEABLE COSTS AND EXPENSES</b>	<b>566</b>	<b>635</b>	<b>823</b>	<b>45.4%</b>	<b>1,809</b>	<b>2,711</b>	<b>49.9%</b>
% Net Revenues (without Construction Revenues/Costs)	<b>71.4%</b>	<b>43.0%</b>	<b>49.5%</b>	<b>-21.8 p.p.</b>	<b>66.8%</b>	<b>59.2%</b>	<b>-7.6 p.p.</b>
<b>TOTAL</b>	<b>721</b>	<b>795</b>	<b>1,063</b>	<b>47.3%</b>	<b>2,406</b>	<b>3,420</b>	<b>42.1%</b>

### 3.3.3. – EBITDA

In 4Q14, the submitted Accounting EBITDA was R\$406 million, strongly impacted by the recognition of net regulatory assets of 2013 and 2014.

Adjusting this effect to consider only the record of 4Q14's net regulatory assets, as other non-recurring effects of the quarter, the recurrent Regulatory EBITDA reaches R\$96 million, versus R\$45 million recorded in 4Q13, an increase of 114.1%.

Among the non-recurring impact of this quarter, we highlight: i) transfer of the discounts obtained by the Company for its sign in to REFIS of R\$42 million, which were excluded from Other Operational Revenues and recorded in Financial Revenue and ii) accrual of regulatory liabilities referring to fines applied to generators in the Company's energy purchase.

EBITDA (R\$ million)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Service Income	(22)	219	314	-1521.1%	(51)	396	-877.2%
Depreciation e Amortization	36	54	37	3.4%	140	171	22.5%
Other Operating Revenues/Expenses	8	12	54	545.6%	24	79	229.0%
<b>Accounting EBITDA (IFRS)</b>	<b>22</b>	<b>286</b>	<b>406</b>	<b>1730.8%</b>	<b>113</b>	<b>646</b>	<b>474.1%</b>
Formation of Regulatory Assets	25	(53)	(371)	N/A	11	(123)	N/A
Monetary Restatement of Reg. Assets and	2	(6)	(4)	N/A	(7)	(16)	111.1%
Aneel 4991/11 Dispatch	(4)	27		N/A	(4)	27	N/A
Transfer Refis Discount			42	N/A			N/A
PMSO Adjustment				N/A	39		N/A
Energy Purchase		17	23	N/A		(1)	N/A
Isolated Systems				N/A		(11)	N/A
3Q14 Adjustment		(143)		N/A		(101)	N/A
<b>EBITDA Regulatório Ajustado</b>	<b>45</b>	<b>127</b>	<b>96</b>	<b>114.1%</b>	<b>152</b>	<b>422</b>	<b>177.7%</b>

### 3.3.4. – FINANCIAL RESULTS

In 4Q14, the net financial result was negative in R\$74 million, versus a loss of R\$60 million in 4Q13.

We highlight the transfer of the discounts obtained by the Company for its sign in to REFIS of R\$42 million in the 3Q14 to Financial Revenue, originally recorded in Other Operational Revenues.

It is also important to highlight the effect of exchange rates on the foreign currency debt, which increased the expenses in Monetary and Exchange Variations in R\$70 million, offset by R\$75 million in swap operation.

As non-recurring effect, there's a bank deposits write off in Other Expenses of R\$32 million.

R\$ MM	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Financial Income	7	10	9	44%	21	35	68%
Interest Income	9	(0)	3	-63%	25	8	-70%
Fine charged on Energy Sale	18	42	28	54%	53	96	81%
Descontos da lei 12.996/2014			42	N/A		42	N/A
Discounts		0	1	N/A		6	N/A
Monetary Changes	4	11	9	113%	44	80	81%
Present Value Adjustment RJ				N/A			N/A
Swap Operations		55	75	N/A		133	N/A
Other Revenues	77	41	7	-90%	126	80	-37%
<b>Financial Revenue</b>	<b>115</b>	<b>158</b>	<b>175</b>	<b>52%</b>	<b>269</b>	<b>480</b>	<b>78%</b>
Present Value Adjustment JR		(4)	0			(3)	
Monetary and Exchange Variations	(26)	(78)	(72)	-183%	(82)	(185)	-126%
Related Party Charges		(3)	(3)	N/A		(8)	N/A
Restatement of contingencies			(30)	N/A		(30)	N/A
Debt Charges	(31)	(70)	(38)	-21%	(124)	(171)	-38%
Fines for violation of goals	(11)	(7)	(9)	20%	(45)	(51)	-13%
Regulatory Fines		(1)	-	N/A		(4)	N/A
Compensatory and Late Payment Fines	(13)	(0)	(0)	100%	(69)	(4)	94%
Present Value Adjustment		(3)	(3)	N/A		(8)	N/A
Swap Operations		(10)	(54)	N/A		(106)	N/A
Interest on Liabilities		(5)	(3)	N/A		(32)	N/A
Other Expenses	(94)	(16)	(35)	63%	(138)	(82)	41%
<b>Despesa Financeira Total</b>	<b>(175)</b>	<b>(198)</b>	<b>(249)</b>	<b>-42%</b>	<b>(458)</b>	<b>(684)</b>	<b>-49%</b>
<b>RESULTADO FINANCEIRO</b>	<b>(60)</b>	<b>(41)</b>	<b>(74)</b>	<b>-23%</b>	<b>(189)</b>	<b>(204)</b>	<b>-8%</b>

### 3.3.5. – NET INCOME

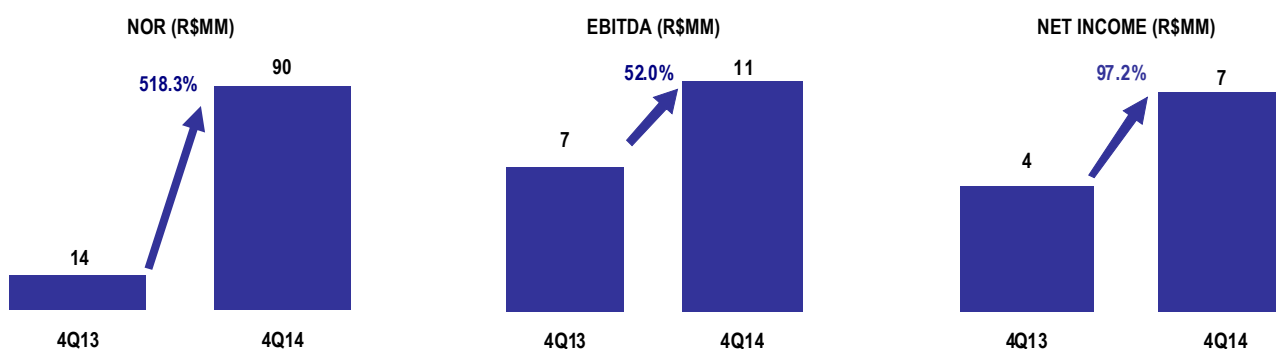
For 4Q14, CELPA's accounting net profit was R\$361 million, mainly due to recognition of net regulatory assets of R\$375 million, versus losses of R\$111 million in 4Q13. If we consider the adjustments of Regulatory Assets/Liabilities, financial result and depreciation/amortization and the adjustments of power purchase, REFIS, fixed assets write-off and others (explained in item 3.3 - EBITDA), the Regulatory Net profit would be set at R\$97 million, compared to a loss of R\$81 million recorded in 4Q13.

NET INCOME/LOSS (R\$ million)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
<b>Accounting NET INCOME/LOSS</b>	<b>(111)</b>	<b>211</b>	<b>361</b>	<b>N/A</b>	<b>(229)</b>	<b>345</b>	<b>N/A</b>
Net Regulatory Assets/Liabilities	23	(12)	(375)	N/A	0	(112)	N/A
Non-Operational Result + Financial Result	(6)	15	12	N/A	(1)	19	N/A
Depreciation e Amortization	8	7	(2)	N/A	31	24	-23%
Energy Purchase + Isolated System Adjustments		14	19	N/A		(12)	N/A
PMSO Adjustment	5			N/A	31		N/A
3Q14 Adjustment		(139)		N/A		(139)	N/A
Discount on regulatory fines		(33)		N/A		(33)	N/A
REFIS Impact		(7)	(130)	N/A		(137)	N/A
Assets write off			48	N/A		48	N/A
Banking Deposits Adjustment			27	N/A		27	N/A
IT/SC on net regulatory assets			135	N/A		135	N/A
<b>Adjusted Regulatory NET INCOME</b>	<b>(81)</b>	<b>56</b>	<b>97</b>	<b>N/A</b>	<b>(167)</b>	<b>165</b>	<b>N/A</b>

### 3.4 FINANCIAL AND ECONOMIC PERFORMANCE – Geramar

The information in this section reflects 25.0% of Geramar's operations

Geramar's Income Statement (R\$MM)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
Gross Operating Revenues (GOR)	16	94	99	518.5%	159	297	87.3%
Net Operating Revenues (NOR)	14	85	90	518.3%	144	270	87.3%
Electric Energy Cost	(6)	(68)	(75)	1155.6%	(107)	(217)	102.5%
Operating Costs / Expenses	(1)	(9)	(4)	185.7%	(6)	(15)	143.5%
<b>EBITDA</b>	<b>7</b>	<b>9</b>	<b>11</b>	<b>52.0%</b>	<b>31</b>	<b>38</b>	<b>23.4%</b>
Depreciation	(1)	(1)	(1)	0.7%	(5)	(5)	0.7%
Service Income (EBIT)	6	7	10	61.9%	26	33	27.4%
Financial Result	(1)	(1)	(1)	-10.9%	(6)	(5)	-11.0%
Earnings Before Taxes (EBT)	5	6	9	85.3%	20	28	39.1%
Income Tax / Social Contribution	(1)	(1)	(1)	38.9%	(3)	(4)	29.1%
<b>Net Income</b>	<b>4</b>	<b>5</b>	<b>7</b>	<b>97.2%</b>	<b>17</b>	<b>24</b>	<b>41.0%</b>



#### 3.4.1 – OPERATING REVENUE

In 4Q14, Net Operating Revenue (NOR) totaled R\$90 million, 518.3% lower than the one recorded in 4Q13. The decrease compared to the same quarter last year is due to the non-dispatch of facilities in the last quarter.

#### 3.4.2 – COSTS AND EXPENSES

The total expenditures by plants in 4Q14 totaled R\$80 million, the growth is due to the higher order of plants in the last quarter.

Operating Costs and Expenses	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
CUST + Generation Costs	(6)	(68)	(75)	1155.6%	(107)	(217)	102.5%
PMSO	(1)	(9)	(4)	185.7%	(6)	(15)	143.5%
Depreciation	(1)	(1)	(1)	0.7%	(5)	(5)	0.7%
<b>Geramar</b>	<b>(8)</b>	<b>(78)</b>	<b>(80)</b>	<b>850.2%</b>	<b>(118)</b>	<b>(236)</b>	<b>100.6%</b>

#### 3.4.3 - EBITDA

Geramar's EBITDA in 4Q14 reached R\$11 million, higher by 52.0% than the reported in 4Q13, presenting gains in operational efficiency.

#### 3.4.4 – FINANCIAL RESULTS

The financial results for the 4Q14 was negative by R\$1 million due to interest on loans contracted to finance the construction of the plants.

#### 3.4.5 – NET INCOME

Geramar's net income was R\$7 million this quarter, an increase of 97.2% compared to 4Q13, again presenting this better efficiency of thermal plants

#### 4. REGULATORY ASSETS AND LIABILITIES

With the integration of Brazilian accounting regulations with IFRS, regulatory assets and liabilities of the sector are no longer reported on the Company's consolidated balance sheet. However, these amounts are still used by ANEEL when calculating the Financial Components reported for the Annual Readjustment or Periodic Revision.

##### 4.1 – CEMAR

Regulatory Assets	4Q13	1Q14	2Q14	3Q14	4Q14
<b>Initial Balance</b>					
<b>CVA Constitution</b>	<b>51,441</b>	<b>44,176</b>	<b>127,127</b>	<b>111,650</b>	<b>186,524</b>
CDE	-	229	697	438	567
Proinfa	158	640	1,135	38	38
ESS	-	1,204	-	0	-
Basic Network	1,489	1,863	2,356	4,314	5,090
Energy Purchases	49,793	40,239	122,939	106,860	156,426
CVA PIS COFINS	-	-	-	-	24,403
<b>CVA Amortization</b>	<b>19,121</b>	<b>11,062</b>	<b>2,696</b>	<b>83,135</b>	<b>60,642</b>
CCC	496	286	67	-	-
CDE	-	-	-	818	597
Proinfa	1,739	1,023	279	1,142	833
ESS	1,886	1,019	119	45	34
Basic Network	-	-	-	1,999	1,458
Energy Purchases	15,000	8,735	2,232	79,132	57,721
<b>Other Subsidies</b>	<b>19,171</b>	<b>98,646</b>	<b>139,218</b>	<b>46,590</b>	<b>102,144</b>
Other	3,521	11,255	62,514	35,925	26,489
Eletronuclear	7,430	4,444	1,416	10,665	7,651
MCPSE	7,926	4,740	1,510	-	-
Overpurchase Amortization	-	78,031	73,722	-	68,004
Irrigante	294	176	56	-	-
<b>Final Balance</b>	<b>89,733</b>	<b>153,883</b>	<b>269,042</b>	<b>241,375</b>	<b>349,309</b>

Regulatory Liabilities	4Q13	1Q14	2Q14	3Q14	4Q14
<b>Initial Balance</b>					
<b>CVA Constitution</b>	<b>(2,285)</b>	<b>(26,516)</b>	<b>(14,139)</b>	<b>(14,836)</b>	<b>(46,858)</b>
Energy Purchase	-	(26,516)	(11,086)	-	-
ESS	(2,285)	-	(3,053)	(14,836)	(46,858)
<b>CVA Amortization</b>	<b>(2,464)</b>	<b>(1,460)</b>	<b>(418)</b>	<b>(8,139)</b>	<b>(5,936)</b>
Basic Network	(2,091)	(1,228)	(331)	(5)	(4)
CDE	(186)	(113)	(38)	(1)	(1)
ESS	(77)	(49)	(21)	(8,133)	(5,932)
<b>Proinfa</b>	<b>(109)</b>	<b>(70)</b>	<b>(29)</b>		
<b>Parcel A Neutrality</b>	<b>(4,430)</b>	<b>(2,649)</b>	<b>(844)</b>	<b>(5,166)</b>	<b>(3,706)</b>
<b>Other Regulatory Liabilities</b>	<b>(21,170)</b>	<b>(18,479)</b>	<b>(21,529)</b>	<b>(7,557)</b>	<b>(4,590)</b>
Others	(1,924)	(1,151)	(367)	(1,594)	(1,144)
Financial Exposure	(8,011)	(10,609)	(19,022)	(4,805)	(3,447)
Connection	(1)	(0)	(0)	-	-
Involuntary Exposure	(11,233)	(6,718)	(2,140)	-	-
TUSD/Guseiros Discount	(1)	(1)	(0)	-	-
Overpurchase	-	-	-	(1,158)	-
<b>Final Balance</b>	<b>(30,348)</b>	<b>(49,105)</b>	<b>(36,931)</b>	<b>(35,699)</b>	<b>(61,091)</b>

Net Regulatory Assets, plus Low Income Assets and Viva Luz<sup>1</sup> (the latter two still booked as assets of the Company) are shown below.

Net Regulatory Assets / Liabilities	4Q13	1Q14	2Q14	3Q14	4Q14
Regulatory Assets	89,733	153,883	269,042	241,375	349,309
Regulatory Liabilities	(30,348)	(49,105)	(36,931)	(35,699)	(61,091)
<b>Net Regulatory Assets</b>	<b>59,385</b>	<b>104,779</b>	<b>232,111</b>	<b>205,677</b>	<b>288,219</b>
Low Income Assets + Viva Luz	30,069	35,529	34,553	39,664	40,951
<b>Total</b>	<b>89,454</b>	<b>140,308</b>	<b>266,665</b>	<b>245,341</b>	<b>329,170</b>

<sup>1</sup> Viva Luz is a program launched in 2009 by the government of the state of Maranhão whose objective is to benefit residential consumers who present a monthly consumption of less than 50 kWh, through exemption of payment of their electric power bills via a government pass through to CEMAR.



4.2 – CELPA

Regulatory Assets	4Q13	1Q14	2Q14	3Q14	4Q14
<b>Initial Balance</b>					
<b>CVA Constitution</b>	<b>103,659</b>	<b>73,631</b>	<b>249,247</b>	<b>150,534</b>	<b>185,323</b>
CDE	-	303	922	718	892
Proinfra	1,215	1,794	2,390	36	37
ESS	-	1,382	0	-	-
Basic Network	2,419	4,022	6,454	5,804	7,748
Energy Purchases	100,025	66,130	239,481	143,976	176,646
<b>CVA Amortization</b>	<b>18,084</b>	<b>15,303</b>	<b>12,310</b>	<b>173,192</b>	<b>126,201</b>
CCC	2,420	1,402	306	-	-
CDE	-	-	-	813	591
Proinfra	4,113	2,382	520	1,252	911
ESS	13	8	2	-	-
Basic Network	64	37	8	6,425	4,678
Energy Purchase	11,474	11,474	11,474	164,702	120,021
<b>Differal of Tariff Replacement Overpurchase</b>	<b>20,956</b>	<b>20,956</b>	<b>20,956</b>	<b>79,896</b>	<b>171,122</b>
Overpurchase	-	143,370	105,763	79,896	171,122
<b>Other Regulatory Assets</b>	<b>49,758</b>	<b>44,702</b>	<b>90,894</b>	<b>54,456</b>	<b>57,326</b>
Others	-	17,929	88,235	35,400	46,437
CCEAR Guarantee	414	452	497	591	602
Financial Exposure	1,475	787	65	4,087	-
Electronuclear Differential	10,025	5,347	439	14,378	10,287
Financial Recalculation Bubble	37,844	20,187	1,657	-	-
<b>Final Balance</b>	<b>192,457</b>	<b>297,962</b>	<b>479,169</b>	<b>458,078</b>	<b>539,972</b>

Regulatory Liabilities	4Q13	1Q14	2Q14	3Q14	4Q14
<b>Initial Balance</b>					
<b>CVA Constitution</b>	<b>(2,689)</b>	<b>-</b>	<b>(6,583)</b>	<b>(39,381)</b>	<b>(103,420)</b>
ESS	(2,689)	-	(6,583)	(39,381)	(103,420)
<b>CVA Amortization</b>	<b>(2,040)</b>	<b>(1,183)</b>	<b>(258)</b>	<b>(17,684)</b>	<b>(12,879)</b>
Basic Network	(1,759)	(1,019)	(222)	-	-
Energy Purchases	(25)	(15)	(3)	-	-
CDE	(253)	(147)	(32)	(213)	(159)
ESS	-	-	-	(17,061)	(12,414)
Proinfra	(3)	(2)	(0)	(410)	(306)
<b>Parcel A Neutrality</b>	<b>(1,783)</b>	<b>(951)</b>	<b>(78)</b>	<b>(10,771)</b>	<b>(7,706)</b>
<b>CVA Energy Purchase Cost</b>	<b>(31,699)</b>	<b>(16,909)</b>	<b>(1,388)</b>	<b>-</b>	<b>-</b>
<b>CCC Refund</b>	<b>(30,762)</b>	<b>(89,094)</b>	<b>(46,577)</b>	<b>(19,185)</b>	<b>(18,497)</b>
<b>Other Regulatory Assets - Others</b>	<b>(583)</b>	<b>(65,857)</b>	<b>(30,981)</b>	<b>(11,970)</b>	<b>(13,335)</b>
Others	(14,601)	(14,928)	(14,914)	(7,215)	(5,162)
Financial Exposure	(2,274)	(1,213)	(100)	-	-
RGR	(1,572)	(838)	(69)	-	-
CDE Subvention	(11,732)	(6,258)	(514)	-	-
<b>Final Balance</b>	<b>(68,972)</b>	<b>(108,137)</b>	<b>(54,885)</b>	<b>(87,021)</b>	<b>(142,502)</b>

Net Regulatory Assets / Liabilities	4Q13	1Q14	2Q14	3Q14	4Q14
Regulatory Assets	192,456	297,962	479,169	458,078	539,972
Regulatory Liabilities	(68,972)	(108,137)	(54,885)	(87,021)	(142,502)
<b>Net Regulatory Assets</b>	<b>123,484</b>	<b>189,825</b>	<b>424,285</b>	<b>371,057</b>	<b>397,470</b>

5. DEBT

In 4Q14, the consolidated gross debt, including charges, totaled R\$4,375 million, reflecting the start of CELPA's consolidation which contributed with R\$2,250 million of gross debt, already restructured in accordance with the approval of its Judicial Recovery Plan.

Gross Debt Maturity Timetable (100% CEMAR + 100% CELPA)

	Index	Average Cost (a.a.)	Average Due Date (month/year)	Average Period (in years)	Part. (%)		Maturity	CEMAR	CELPA	Consolidated	% of Total	
CEMAR	<b>FOREIGN CURRENCY</b>					<b>4.2%</b>						
		Libor	1.1%	abr-24	9.4	0.1%	Short Term	257	714	971	22.2%	
		Fixed (US\$)	1.4%	dez-17	3.0	5.1%	Long Term	1,868	1,537	3,404	77.8%	
	<b>LOCAL CURRENCY</b>											
		<b>CEMAR</b>					<b>9.1%</b>					
		TJLP	7.6%	mai-19	4.4	9.3%	2016	217	89	306	7.0%	
		CDI	11.5%	set-18	3.8	14.5%	2017	501	88	589	13.5%	
		IPCA	12.3%	jun-20	5.6	4.9%	2018	578	80	658	15.0%	
		Fixed (R\$)	6.1%	dez-20	6.1	10.5%	2019	261	79	340	7.8%	
		IGP-M	7.7%	dez-23	9.1	3.9%	Após 2019	309	1,202	1,511	34.5%	
		FINEL(*)	10.4%	dez-15	1.0	0.2%	<b>Divida Bruta</b>	<b>2,125</b>	<b>2,250</b>	<b>4,375</b>	<b>100.0%</b>	
		<b>TOTAL (CEMAR)</b>					<b>8.3%</b>					
		<b>FOREIGN CURRENCY</b>					<b>4.1%</b>					
	CELPA		CELPA	4.1%		4.0	17.4%	Cash	1069	561	1630	
		Fixed (US\$)	3.9%	Nov-19	4.9	12.3%	Holding (Cash Position)			290		
		Libor Semester	4.9%	Apr-24	9.4	0.5%	Equatorial Soluções (Cash Position)			43		
		Libor Quarter	4.8%	Nov-15	0.9	4.7%	Net Regulatory Assets	329	539	868		
<b>LOCAL CURRENCY</b>					<b>6.3%</b>							
		TJLP	7.8%	Mar-21	6.3	4.5%	<b>Net Debt</b>	<b>726</b>	<b>1,151</b>	<b>1,543</b>		
		CDI	11.4%	Dec-15	1.0	3.9%						
		Fixed (R\$)	5.8%	Jul-26	11.7	17.6%						
		RGR	6.9%	May-23	8.5	1.5%						
		IGP-M	4.7%	Sep-34	20.0	4.5%						
		TR - BNDES	8.8%	May-21	6.5	1.9%						
		<b>TOTAL (CELPA)</b>					<b>5.9%</b>					
		<b>TOTAL</b>					<b>7.0%</b>					
		Debt with Swap to CDI										

Below is the breakdown of 25% of Geramar's Debt, amounting to R\$ 98.2 million, which is not being consolidated in Equatorial as from 1Q13.

	Index	Average Cost (a.a.)	Average Due Date (month/year)	Average Period (in years)	Part. (%)				
GERAMAR	<b>LOCAL CURRENCY</b>					<b>9.1%</b>		<b>11.5</b>	<b>100.0%</b>
		TJLP	8.8%	Dec-25	11.2	79.2%			
		Fixed (R\$)	10.0%	Dec-26	12.4	20.8%			
		<b>TOTAL (Geramar)</b>					<b>9.1%</b>		<b>11.5</b>

Below we included an opening situation of CELPA's Gross Debt, reflecting the new indices and deadlines approved in its Judicial Recovery Plan.

### Gross Debt Breakdown – CELPA 100%

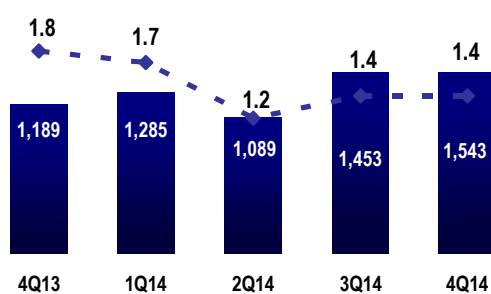
Maturity	4Q14	%	Index	4Q14	Average cost (per year)	Average Due Date (month/year)	Average Period (in years)	Part. (%)
<b>Short Term</b>	<b>714</b>	<b>31.7%</b>	<b>Fixed (US\$)</b>	537	3.87%	Nov-19	4.9	23.9%
<b>Long Term</b>	<b>1,537</b>	<b>68.3%</b>	Libor Semester	20	4.87%	Apr-24	9.4	0.9%
2016	89	3.9%	Libor Quarter	204	4.78%	Nov-15	0.9	9.1%
2017	88	3.9%	<b>Foreign Currency</b>	<b>762</b>	<b>4.14%</b>		<b>4.0</b>	<b>33.9%</b>
2018	80	3.6%	TJLP	197	7.79%	Mar-21	6.3	8.8%
2019	79	3.5%	CDI	170	11.45%	Dec-15	1.0	7.6%
2020	74	3.3%	Fixed (R\$)	772	5.84%	Jul-26	11.7	34.3%
2021	52	2.3%	RGR	67	6.89%	May-23	8.5	3.0%
2022	64	2.8%	IGP-M	198	4.66%	Sep-34	20.0	8.8%
2023	60	2.7%	TR - BNDES	84	8.84%	May-21	6.5	3.7%
2024	104	4.6%	<b>Local Currency</b>	<b>1,488</b>	<b>6.80%</b>		<b>11.1</b>	<b>66.1%</b>
2025	57	2.5%	<b>TOTAL</b>	<b>2,250</b>	<b>5.9%</b>		<b>8.7</b>	<b>100.0%</b>
2026	32	1.4%	<b>Debt with swap to CDI</b>					
2027	34	1.5%						
2028	112	5.0%						
2029	33	1.5%						
After 2029	579	25.8%						
<b>TOTAL</b>	<b>2,250</b>	<b>100.0%</b>						

After the restructuring, we believe that the CELPA's debt maturity profile is comfortable, presenting a long term profile. Additionally, in January 2015, (thus not shown in the above table), the Company rolled-over loans with Citibank amounting to US\$ 112.5 million (R\$ 293.6 million) for a new final maturity in February 2018, when its original maturity was November 2015.

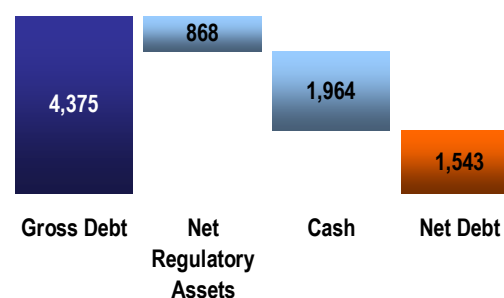
The average cost of debt is currently at 5.9%, equivalent to 55% of CDI in the last 12 months.

Net debt, including cash and cash equivalents and net regulatory assets and CCC subrogation, amounted to R\$1,131 million at the close of 4Q14, equivalent to 1.8 times the Regulatory EBITDA of the last 12 months.

Net Debt (R\$MM)(\*) and Net Debt/ EBITDA (Last 12 months)  
Consolidated (100% CEMAR + 100% CELPA)

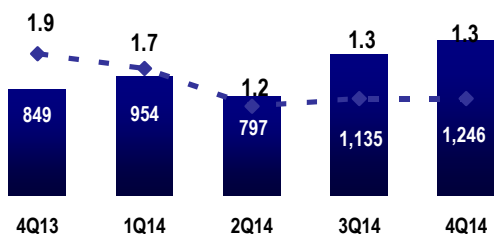


Net Debt reconciliation (R\$MM)  
Consolidated (100% CEMAR + 100% CELPA)

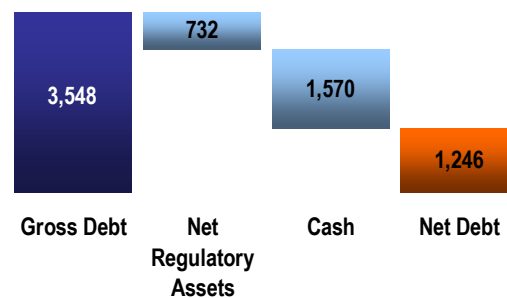


Total consolidated net debt, adjusted for Equatorial's interest in CEMAR (65.11%) and CELPA (96.18%), totaled R\$1,246 million in December 2014, representing a ratio of 1.4x consolidated EBITDA for the last 12 months.

**Net Debt (R\$MM)(\*) and Net Debt/ EBITDA (Last 12 months)**  
Consolidated (65.11% CEMAR + 96.18% CELPA)



**Net Debt reconciliation (R\$MM)**  
Consolidated (65.11% CEMAR + 96.18% CELPA)



## 6. CAPITAL EXPENDITURES

Information relating to Capex made in the period reflects 100% of CEMAR's and CELPA's figures and 25% of Geramar's.

INVESTMENTS (R\$MM)	4Q13	3Q14	4Q14	Chg.	2013	2014	Chg.
<b>CEMAR</b>							
Own (*)	102	85	99	-3.5%	296	316	6.9%
PLPT	11	21	10	-6.8%	29	72	150.5%
<b>Total</b>	<b>113</b>	<b>106</b>	<b>109</b>	<b>-3.8%</b>	<b>325</b>	<b>388</b>	<b>19.6%</b>
<b>CELPA</b>							
Own (*)	111	141	307	176.5%	361	699	93.4%
PLPT	37	76	71	92.8%	59	220	271.1%
<b>Total</b>	<b>148</b>	<b>217</b>	<b>378</b>	<b>155.8%</b>	<b>421</b>	<b>919</b>	<b>118.5%</b>
<b>Geramar</b>							
Generation	0	0	0	41.6%	0	1	94.9%
<b>TOTAL EQUATORIAL</b>	<b>261</b>	<b>323</b>	<b>487</b>	<b>86.6%</b>	<b>745</b>	<b>1308</b>	<b>75.5%</b>

### 6.1 – CEMAR

CEMAR's investments, not including direct investment related to PLPT totaled R\$99 million in 4Q14, a decrease of 3.5% compared to 4Q13.

#### Investments in the Light for All Program - PLPT

At the end of 4Q14, 330 thousand customers were connected to CEMAR's electric power distribution network through the PLPT providing direct benefits to almost 1.6 million inhabitants of the state of Maranhão. The PLPT has now reached all 217 municipalities in Maranhão, contributing to the development of isolated areas in urban metropolitan areas and to the generation of income in these communities. Throughout 4Q14, direct investment in PLPT, including spending on materials, freight and third party services, was R\$10 million, 6.8% lower than the investment made in the same quarter last year.

### 6.2 – CELPA

CELPA's investments, not including direct investment related to PLPT totaled R\$259 million in 4Q14, representing an increase of 133.0% compared to the number reported in 4Q13.

#### Investments in the Light for All Program – PLPT

At the end of 4Q14, 369 thousand customers were connected to CELPA's electric power distribution network through the PLPT providing direct benefits to almost 1.7 million inhabitants of the state of Pará. The PLPT has now reached all 144 municipalities in Pará, contributing to the development of isolated areas in urban metropolitan areas and to the generation of income in these communities. Throughout 4Q14, direct investment in PLPT, including spending on materials, freight and third party services, was R\$71 million.

### 6.3 – Geramar

The capital expenditures presented in 4Q14 mainly refer to plant maintenance, because its construction phase was fully concluded in 1Q10.

## 7. SUBSEQUENT EVENTS

### Dividend Proposal

In a meeting held on February 12, 2015, the Board of Directors proposed the total distribution of R\$ 152,804 thousands in dividends, a figure which already considers the R\$ 59,534 million of interest on equity announced on 19 December 2014.

This proposal will be submitted to the Annual General Meeting on a date to be set.

### Funding

On January 29, 2015, Celpa made the renegotiation of two loans in foreign currency tied to swap transactions with Citibank in the amount of R\$76.5 million and R\$36.0 million respectively and maturities in November / 2015. The operations were replaced by a single operation on a total of R\$112.5 million, equivalent to R\$293.6 million, due in February / 2018.

## 8. CAPITAL MARKET

Equatorial Energia's shares closed 4Q14 at R\$27.70, 11.7% higher than the R\$24.80 price at the end of 3Q14. If compared with the closing of 4Q13, the appreciation in 1 year period was 21.5%.

The Company's average daily trading volume was R\$19.3 million in the last 90 sessions ending December 30, 2014. Equatorial's shares are traded on the BM&FBOVESPA's Novo Mercado trading segment and are part of the following indexes: IEE, ITAG and IGC.

## 9. SERVICES PROVIDED BY THE INDEPENDENT AUDITORS

The Company did not contract Ernst & Young Auditores Independentes, its external auditors, for any other services beyond the independent audit and those services required by ANEEL. The Company's contracting policy is designed to ensure the independence of the auditors in line with the prevailing regulations. Essentially, these determine that the auditors may not audit their own work, exercise any managerial function for their clients or promote their clients' interests.

The following information was not reviewed by the independent auditors: i) CEMAR's and CELPA's operating information (including that related to the Light for All Program PLPT); ii) pro-forma financial information and its comparison with the corporate results presented in the period; and; iii) Management's expectations regarding the future performance of the companies.

## 11. CONFERENCE CALL

### CONFERENCE CALL IN ENGLISH

Friday, February 12, 2014  
 Midday (Brasília time)  
 09 a.m. (New York time)  
 Telephones: +1 786 924-6977 / +1 888 700-0802  
 Code: Equatorial

### CONFERENCE CALL IN PORTUGUESE

Friday, February 12, 2014  
 2 p.m. (Brasília time)  
 11 a.m. (New York time)  
 Telephone: +55 11 3193-1001 / +55 11 2820-4001  
 Code: Equatorial

- ▶ Participants should connect approximately 10 minutes before the start of the call.
- ▶ **SLIDES AND WEBCAST:** The presentation slides will be available for viewing and download on the Investor Relations section of our website <http://www.equatorialenergia.com.br/ri> as of the date of the calls. The audio of the calls will be transmitted live on the Internet on the same site, remaining available after the event.

## CONTACTS

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- ▶ **Website:** [www.equatorialenergia.com.br/ri](http://www.equatorialenergia.com.br/ri)

## ADDITIONAL INFORMATION ABOUT CEMAR AND CELPA

More information or access to CEMAR's economic-financial and operational data can be found in the individual Performance Comments of the company, available through the Internet at the following address:

- ▶ **CEMAR:** [www.cemar-ma.com.br/ri](http://www.cemar-ma.com.br/ri)
- ▶ **CELPA:** [www.CELPA.com.br](http://www.CELPA.com.br)

## DISCLAIMER

Forward-looking statements are subject to risks and uncertainties, and are based on the expectations of Management and on the information currently available to the Company. Forward-looking statements include information on our current intentions, beliefs or expectations, as well as those of the Board of Directors and the Executive Board.

The reservations concerning forward-looking statements include information related to presumed or possible operating results, as well as declarations preceded, followed by, or including such expressions as "believe", "can", "will", "continue", "expect", "forecast", "intend", "estimate" or similar wording.

Since they refer to future events and are therefore dependent on circumstances that may or may not occur, such statements are not a guarantee of performance. Future results and the creation of shareholder value may differ substantially from those expressed or suggested by said forward-looking statements, since many of the factors determining these results are outside the Company's control.

**Accounting criteria adopted:**

The information contained herein is presented in consolidated figures, pursuant to Brazilian Corporate Law, based on revised financial information. The consolidated financial information represents 100% of CEMAR's results, excluding 34.89% related to minority interests, 96.18% of CELPA and 100% of Equatorial Soluções' results.

The consolidated operating information represents 100% of CEMAR's, 100% of CELPA and 100% of Equatorial Soluções' results.

**ANNEX 1 – CONSOLIDATED INCOME STATEMENT (R\$ MM)**

INCOME STATEMENT (R\$MM)	4Q 13	3Q 14	4Q 14	2013	2014
<b>GROSS OPERATING REVENUES</b>	<b>1,754</b>	<b>2,180</b>	<b>3,069</b>	<b>6,225</b>	<b>8,749</b>
Electricity Sales to Final Consumer	1,436	1,660	2,764	5,250	7,299
Electricity Supply	24	16	(3)	149	79
Construction Revenues	250	413	338	735	1,241
Other Revenues	44	91	(30)	92	130
<b>DEDUCTIONS FROM OPERATING REVENUES</b>	<b>(425)</b>	<b>(510)</b>	<b>(644)</b>	<b>(1,510)</b>	<b>(1,975)</b>
<b>NET OPERATING REVENUES</b>	<b>1,329</b>	<b>1,670</b>	<b>2,425</b>	<b>4,715</b>	<b>6,773</b>
<b>ELECTRICITY COSTS</b>	<b>(930)</b>	<b>(979)</b>	<b>(1,344)</b>	<b>(3,108)</b>	<b>(4,447)</b>
Electricity Purchased for Resale	(651)	(518)	(1,066)	(2,253)	(3,154)
Transmission and Distribution Network Usage Charges	(28)	(47)	60	(116)	(48)
Construction Costs	(250)	(413)	(338)	(735)	(1,241)
Other Non-Manageable Expenses	(1)	(1)	(1)	(4)	(4)
<b>OPERATING COSTS/EXPENSES</b>	<b>(269)</b>	<b>(241)</b>	<b>(303)</b>	<b>(1,022)</b>	<b>(1,028)</b>
Personnel	(72)	(71)	(75)	(247)	(277)
Material	(16)	(5)	(5)	(32)	(27)
Services	(154)	(138)	(172)	(588)	(577)
Provisions	(1)	(22)	(43)	(96)	(116)
Others	(25)	(5)	(9)	(58)	(31)
<b>EBITDA</b>	<b>131</b>	<b>450</b>	<b>777</b>	<b>586</b>	<b>1,299</b>
Other Operating Revenues/Expenses	(17)	(17)	(67)	(59)	(104)
Depreciation and Amortization	(65)	(86)	(68)	(251)	(294)
<b>EBIT</b>	<b>48</b>	<b>348</b>	<b>642</b>	<b>276</b>	<b>900</b>
<b>EQUITY INCOME</b>	<b>3</b>	<b>5</b>	<b>7</b>	<b>12</b>	<b>23</b>
Equity Income	4	5	7	17	24
Goodwill Amortization	(1)	(0)	(0)	(5)	(1)
<b>FINANCIAL RESULTS</b>	<b>(62)</b>	<b>(48)</b>	<b>(81)</b>	<b>(219)</b>	<b>(211)</b>
Financial Revenue	164	200	456	473	902
Financial Expenses	(226)	(248)	(537)	(692)	(1,113)
<b>RESULT BEFORE INCOME TAX</b>	<b>(11)</b>	<b>305</b>	<b>568</b>	<b>69</b>	<b>712</b>
Social Contribution	(7)	(15)	(28)	(19)	(53)
Income Tax	(15)	(37)	(49)	(46)	(112)
Deferred Taxes	(28)	43	75	41	135
ADENE Incentive	9	33	54	33	99
<b>MINORITY STAKE</b>	<b>(10)</b>	<b>(45)</b>	<b>(94)</b>	<b>(10)</b>	<b>(143)</b>
<b>NET INCOME</b>	<b>(62)</b>	<b>282</b>	<b>526</b>	<b>69</b>	<b>638</b>



**ANNEX 2 – REGULATORY X ACCOUNTING – CEMAR AND CELPA**

▶ **CEMAR**

INCOME STATEMENT PER COMPANY (R\$ MM)	4Q13		4Q13	4Q14		4Q14
	Regulatory	Adjustments	IFRS	Regulatory	Adjustments	IFRS
<b>GROSS OPERATING REVENUES</b>	<b>581,508</b>	<b>104,900</b>	<b>686,408</b>	<b>784,348</b>	<b>382,934</b>	<b>1,167,282</b>
Electricity Sales to Final Consumer	554,019	(841)	553,178	762,383	289,761	1,052,144
Electricity Supply	6,482	405	6,887	9,008	-	9,008
Emergency Capacity Charges	(1)	-	(1)	(0)	-	(0)
Construction Revenues	-	105,337	105,337	-	93,173	93,173
Other Revenues	21,007	-	21,007	12,957	-	12,957
<b>DEDUCTIONS FROM OPERATING REVENUES</b>	<b>(150,903)</b>	<b>235</b>	<b>(150,668)</b>	<b>(229,400)</b>	<b>127</b>	<b>(229,273)</b>
<b>NET OPERATING REVENUES</b>	<b>430,605</b>	<b>105,135</b>	<b>535,740</b>	<b>554,947</b>	<b>383,061</b>	<b>938,009</b>
<b>ELECTRICITY COSTS</b>	<b>(201,737)</b>	<b>(103,583)</b>	<b>(305,320)</b>	<b>(273,615)</b>	<b>(175,003)</b>	<b>(448,618)</b>
Electricity Purchased for Resale	(197,979)	2,266	(195,713)	(364,039)	(81,765)	(445,804)
Transmission and Distribution Network Usage Charges	(10,267)	(512)	(10,779)	25,570	(64)	25,506
Construction Costs	-	(105,337)	(105,337)	-	(93,173)	(93,173)
Recovery of expenses (CDE)	7,442	-	7,442	65,844	-	65,844
Other non-manageable expenses	(932)	-	(932)	(990)	-	(990)
<b>OPERATING COSTS/EXPENSES</b>	<b>(121,410)</b>	<b>3,620</b>	<b>(117,790)</b>	<b>(117,582)</b>	<b>190</b>	<b>(117,392)</b>
Personnel	(30,639)	129	(30,511)	(26,011)	-	(26,011)
Material	(10,384)	284	(10,100)	(4,405)	-	(4,405)
Services	(61,800)	3,190	(58,610)	(61,277)	190	(61,087)
Provisions	(11,333)	-	(11,333)	(21,134)	-	(21,134)
Others	(7,254)	17	(7,237)	(4,755)	-	(4,755)
<b>EBITDA</b>	<b>107,457</b>	<b>5,172</b>	<b>112,629</b>	<b>163,750</b>	<b>208,249</b>	<b>371,999</b>
Other Operating Revenue/Expenses	(9,033)	-	(9,033)	(12,536)	-	(12,536)
Depreciation and Amortization	(29,175)	-	(29,175)	(30,392)	-	(30,392)
<b>SERVICE INCOME</b>	<b>69,250</b>	<b>5,172</b>	<b>74,422</b>	<b>120,822</b>	<b>208,249</b>	<b>329,072</b>
<b>FINANCIAL INCOME</b>	<b>(21,028)</b>	<b>(10,838)</b>	<b>(31,866)</b>	<b>(28,292)</b>	<b>(1,696)</b>	<b>(29,988)</b>
Financial Revenue	34,207	115	34,321	268,728	-	268,728
Financial Expenses	(55,235)	(10,952)	(66,188)	(297,020)	(1,696)	(298,716)
<b>RESULT BEFORE INCOME TAX</b>	<b>48,221</b>	<b>(5,665)</b>	<b>42,556</b>	<b>92,530</b>	<b>206,553</b>	<b>299,083</b>
Social Contribution	(5,276)	-	(5,276)	(20,825)	-	(20,825)
Income Tax	(9,228)	-	(9,228)	(25,648)	-	(25,648)
Deferred Taxes	179	-	179	(54,581)	-	(54,581)
SUDENE Incentive	9,228	-	9,228	25,648	-	25,648
<b>NET INCOME</b>	<b>43,124</b>	<b>(5,665)</b>	<b>37,459</b>	<b>17,124</b>	<b>206,553</b>	<b>223,677</b>

► **CELPA**

INCOME STATEMENT PER COMPANY (R\$ MM)	4Q13		4Q13	4Q14		4Q14
	Regulatory	Adjustments	IFRS	Regulatory	Adjustments	IFRS
<b>GROSS OPERATING REVENUES</b>	<b>847,546</b>	<b>(151,070)</b>	<b>998,617</b>	<b>1,122,166</b>	<b>(699,738)</b>	<b>1,821,904</b>
Electricity Sales to Final Consumer	838,584	8,044	830,540	1,175,366	(451,963)	1,627,329
Electricity Supply	2,224	(14,652)	16,876	(14,897)	(3,255)	(11,642)
Emergency Capacity Charges	-	-	-	-	-	-
Construction Revenues	-	(144,463)	144,463	-	(244,521)	244,521
Other Revenues	6,737	-	6,737	(38,303)	-	(38,303)
<b>DEDUCTIONS FROM OPERATING REVENUES</b>	<b>(264,469)</b>	<b>(1,006)</b>	<b>(263,463)</b>	<b>(407,874)</b>	<b>(90)</b>	<b>(407,784)</b>
<b>NET OPERATING REVENUES</b>	<b>583,077</b>	<b>(152,076)</b>	<b>735,154</b>	<b>714,291</b>	<b>(699,829)</b>	<b>1,414,120</b>
<b>ELECTRICITY COSTS</b>	<b>(390,550)</b>	<b>175,523</b>	<b>(566,073)</b>	<b>(498,072)</b>	<b>325,223</b>	<b>(823,295)</b>
Electricity Purchased for Resale	(166,582)	28,064	(194,647)	(540,902)	81,069	(621,971)
Transmission and Distribution Network Usage Charges	(14,283)	2,995	(17,278)	34,471	(367)	34,838
Construction Costs	-	144,463	(144,463)	-	244,521	(244,521)
Recovery of expenses (CDE)	(210,649)	-	(210,649)	-	-	-
Other non-manageable expenses	963	-	963	8,359	-	8,359
<b>OPERATING COSTS/EXPENSES</b>	<b>(146,919)</b>	<b>-</b>	<b>(146,919)</b>	<b>(185,082)</b>	<b>-</b>	<b>(185,082)</b>
Personnel	(43,452)	-	(43,452)	(41,867)	-	(41,867)
Material	(6,317)	-	(6,317)	(967)	-	(967)
Services	(97,921)	-	(97,921)	(108,829)	-	(108,829)
Provisions	10,589	-	10,589	(21,793)	-	(21,793)
Others	(9,818)	-	(9,818)	(11,627)	-	(11,627)
<b>EBITDA</b>	<b>45,608</b>	<b>23,446</b>	<b>22,161</b>	<b>31,136</b>	<b>(374,606)</b>	<b>405,742</b>
Other Operating Revenue/Expenses	(8,435)	(38)	(8,396)	(38,398)	15,803	(54,201)
Depreciation and Amortization	(27,851)	8,041	(35,892)	(39,245)	(2,140)	(37,105)
<b>SERVICE INCOME</b>	<b>9,322</b>	<b>31,449</b>	<b>(22,127)</b>	<b>(46,507)</b>	<b>(360,943)</b>	<b>314,436</b>
<b>FINANCIAL INCOME</b>	<b>(66,712)</b>	<b>(6,662)</b>	<b>(60,050)</b>	<b>(77,546)</b>	<b>(3,834)</b>	<b>(73,713)</b>
Financial Revenue	81,489	(33,371)	114,860	218,636	328	218,308
Financial Expenses	(148,201)	26,709	(174,910)	(296,182)	(4,162)	(292,020)
<b>RESULT BEFORE INCOME TAX</b>	<b>(57,390)</b>	<b>24,787</b>	<b>(82,177)</b>	<b>(124,053)</b>	<b>(364,776)</b>	<b>240,723</b>
Social Contribution				(9,014)	-	(9,014)
Income Tax				(28,657)	-	(28,657)
Deferred Taxes	(28,610)	-	(28,610)	129,670	-	129,670
Fiscal Incentive				28,657	-	28,657
<b>NET INCOME</b>	<b>(86,000)</b>	<b>24,787</b>	<b>(110,787)</b>	<b>(3,396)</b>	<b>(364,776)</b>	<b>361,379</b>

**ANNEX 3 – INCOME STATEMENT PER COMPANY (R\$ MM)**

- ▶ The following table reflects Equatorial's consolidation process, i.e. the sum of Equatorial Holding + 100% of Equatorial Soluções + 100% of CEMAR + 100% of CELPA + Eliminations.
- ▶ The "Minority Interest" line contains an adjustment so that the net income of each company in Equatorial's consolidated result reflects its real ownership interest in CEMAR of 65.11% and in CELPA of 96.18%.

INCOME STATEMENT PER COMPANY (R\$MM)	Equatorial					Equatorial Consolidated
	Equatorial Holding	Soluções 100%	CEMAR 100%	CELPA 100%	Eliminations	
<b>GROSS OPERATING REVENUES</b>	-	80	1,167	1,822	-	3,069
Electricity Sales to Final Consumer	-	77	1,042	1,645	-	2,764
Electricity Supply	-	-	9	(12)	-	(3)
Emergency Capacity Charges	-	-	-	(18)	-	(18)
Construction Revenues	-	-	93	245	-	338
Other Revenues	-	2	23	(38)	-	(13)
<b>DEDUCTIONS FROM OPERATING REVENUES</b>	-	(7)	(229)	(408)	-	(644)
<b>NET OPERATING REVENUES</b>	-	72	938	1,414	-	2,425
<b>ELECTRICITY COSTS</b>	-	(64)	(449)	(832)	-	(1,344)
Electricity Purchased for Resale	-	(64)	(380)	(622)	-	(1,066)
Transmission and Distribution Network Usage Charges	-	-	26	35	-	60
Construction Costs	-	-	(93)	(245)	-	(338)
Other non-manageable expenses	-	-	(1)	-	-	(1)
<b>OPERATING COSTS/EXPENSES</b>	(7)	(3)	(117)	(177)	-	(303)
Personnel	(6)	(1)	(26)	(42)	-	(75)
Material	(0)	(0)	(4)	(1)	-	(5)
Services	(1)	(1)	(61)	(109)	-	(172)
Provisions	-	-	(21)	(22)	-	(43)
Others	(1)	(0)	(5)	(3)	-	(9)
<b>EBITDA</b>	(7)	6	372	406	-	777
Other Operating Revenue/Expenses	-	-	(13)	(54)	-	(67)
Depreciation and Amortization	-	(0)	(30)	(37)	-	(68)
<b>SERVICE INCOME</b>	(7)	6	329	314	-	642
<b>EQUITY INCOME</b>	503	0	-	-	(496)	7
Equity Income	503	0	-	-	(496)	7
Goodwill Amortization	(0)	-	-	-	-	(0)
<b>FINANCIAL INCOME</b>	21	1	(30)	(74)	-	(81)
Financial Revenue	22	1	269	177.55	(14)	456
Financial Expenses	(1)	(0)	(299)	(251.26)	14	(537)
<b>RESULT BEFORE INCOME TAX</b>	517	7	299	240	(496)	568
Social Contribution	2	(1)	(21)	(9)	-	(28)
Income Tax	7	(2)	(26)	(29)	-	(49)
Deferred Taxes	-	-	(55)	130	-	75
Fiscal Incentive	-	-	26	29	-	54
<b>PROFIT SHARING</b>	-	(2)	-	-	(92)	(94)
<b>NET INCOME</b>	526	3	224	361	(588)	526

**ANNEX 4 – BALANCE SHEET (R\$ MM)**

ASSETS (R\$ MM)	4Q13	1Q14	2Q14	3Q14	4Q14
<b>CURRENT</b>	<b>3,081</b>	<b>3,164</b>	<b>3,083</b>	<b>3,378</b>	<b>4,387</b>
Cash and Cash Equivalents	351	344	533	390	280
Short-Term Investments	1,262	1,002	830	843	1,684
Consumers and Resellers	1,006	1,026	1,087	1,273	1,383
Inventory	24	26	30	29	21
Taxes Recoverable	168	139	182	171	186
Regulatory Assets	-	-	-	-	342
Judicial Deposits	24	23	22	21	20
Fuel Purchases - CCC account	94	156	206	200	237
Energy Cost Recovery and Charges	6	285	-	255	-
Other Accounts Receivable	146	163	192	196	235
<b>LONG TERM ASSETS</b>	<b>1,834</b>	<b>1,896</b>	<b>2,047</b>	<b>2,048</b>	<b>2,552</b>
Consumers and Resellers	116	129	132	164	192
Taxes Recoverable	93	95	116	129	123
Judicial Deposits	140	105	110	113	136
Deferred Taxes - Income Tax / Social Contribution	31	42	48	23	-
Regulatory Assets	-	-	-	-	381
Indemnifiable Financial Asset	1,196	1,266	1,378	1,355	1,566
Subrogation of CCC	186	187	189	179	113
Other Accounts Receivable	73	72	74	84	41
<b>FIXED ASSETS</b>	<b>4,188</b>	<b>4,231</b>	<b>4,173</b>	<b>4,353</b>	<b>4,298</b>
Investments	71	75	77	78	77
Goodwill	4,117	4,156	4,096	4,275	4,221
<b>TOTAL ASSETS</b>	<b>9,103</b>	<b>9,292</b>	<b>9,303</b>	<b>9,779</b>	<b>11,238</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY (R\$ MM)</b>	<b>4Q13</b>	<b>1Q14</b>	<b>2Q14</b>	<b>3Q14</b>	<b>4Q14</b>
<b>CURRENT</b>	<b>1,689</b>	<b>2,038</b>	<b>2,618</b>	<b>3,017</b>	<b>3,154</b>
Suppliers	675	928	967	1,045	1,140
Salaries	43	33	40	48	54
Dividends / Interest on Equity	42	30	32	32	178
Taxes and Social Contribution	254	295	251	273	283
Loans and Financing	169	275	841	1,122	960
Debentures	6	12	0	6	11
Public Lighting	33	24	22	24	19
Provision for Contingencies	40	32	25	14	52
Others	427	410	441	452	457
<b>LONG TERM LIABILITIES</b>	<b>4,567</b>	<b>4,375</b>	<b>4,006</b>	<b>3,750</b>	<b>4,639</b>
Taxes and Social Contribution	334	314	294	229	77
Debentures	294	299	302	304	506
Loans and Financing	2,756	2,581	2,208	2,073	2,898
Provision for Contingencies	638	637	644	577	546
Retirement Plan and Pension	26	26	26	26	48
Judicial Recovery	333	310	292	270	256
Others	187	210	241	272	308
<b>MINORITY INTERESTS</b>	<b>493</b>	<b>509</b>	<b>496</b>	<b>541</b>	<b>609</b>
<b>SHAREHOLDERS EQUITY</b>	<b>2,354</b>	<b>2,369</b>	<b>2,183</b>	<b>2,471</b>	<b>2,835</b>
Capital Stock	1,977	1,977	1,977	1,977	1,977
Profit Reserves	497	499	497	502	1,045
Equity Adjustment	(22)	(22)	(22)	(22)	(22)
Other Comprehensive Results	(1)	(3)	(3)	(3)	(12)
Retained Earnings/Accumulated Deficit	(97)	(82)	(266)	17	(153)
<b>TOTAL LIABILITIES AND SHAREHOLDERS EQUITY</b>	<b>9,103</b>	<b>9,292</b>	<b>9,303</b>	<b>9,779</b>	<b>11,237</b>